

Application for a Post-shipment Seller Loan

To: The Hongkong and Shanghai Banking Corporation Limited

For Bank Use Only

 Loan No.

Due Date

2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

New application for Post-shipment Seller Loan

 Extension to existing loan. (Loan Ref No.)

3.1 Borrower Name (the Customer)
3.2 Borrower Address
3.3 Name of Contact Person
3.5 Export Account Number
3.4 Borrower Tel/Email
4.1 Customer Ref / Sales Contract / Invoice No.
5.1 Loan Currency
4.2 Buyer (full name and address)
5.2 Loan Amount
5.3 Loan Tenor
5.4 Extension for (as applicable)
 Days

 Days

6. Proceeds Disposal

Credit proceeds to our account No.

7. Charges

 Debit charges to account No.

(if different from credit account number)

 Other

Currency A/C: Current / Savings

8. Goods Description
9. Other Instructions

10. Documents Attached

Invoice Bill of Lading Airway Bill Purchase Order Contract of Sales Insurance policy

Other Documents *(Please Specify)*

11. Insurance

Insurance already/will be arranged by us. The relative insurance policy will be presented to HSBC within the next 10 days.
 Insurance already arranged under an open policy held by you.

12. At Maturity

Debit our account No.

Convert at Spot Rate

Under forward contract No. for the principal amount of the Loan, together with accrued interest and charges.

13. Loans covered by Export Finance Insurance Policy (EFIP) or Comprehensive Cover Policy (CCP) of Hong Kong Export Credit Insurance

The Loan is covered by EFIP and the Customer agrees that the terms of EFIP apply and that HSBC has a right of recourse against the Customer for any sums outstanding under any documentary bills or invoices or other similar documents for any breach of the EFIP.

The Loan is covered by EFIP or CCP and the Customer has provided to HSBC a copy of the invoice and transport document(s) in a form acceptable to HSBC.

The Loan is covered by EFIP or CCP and the original invoice states payment is to be made to a designated HSBC account.

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application, the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Chop *(if applicable)*