

## Application for a New Seller Loan (Pre-shipment / Post-shipment) or Amendment to an Existing Seller Loan (Pre-shipment / Post-shipment)

To : The Hongkong and Shanghai Banking Corporation Limited

(\* Denotes a mandatory field)

For Bank Use Only																			
Loan No.	<input style="width: 95%;" type="text"/>	Due Date	<input style="width: 95%;" type="text"/>																
<b>Instruction (Application)*</b> This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).																			
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <input type="checkbox"/> <b>2.1 Application for Pre-shipment Seller Loan</b>  <input type="checkbox"/> Under an Export Documentary Credit (DC)                (DC No. <input style="width: 150px;" type="text"/>)  <input type="checkbox"/> Not Under an Export DC           </div> <div style="width: 48%;"> <input type="checkbox"/> <b>2.2 Application for Post-shipment Seller Loan</b>  <input type="checkbox"/> New application for Post-shipment Seller Loan  <input type="checkbox"/> Settlement of Pre-shipment Seller Loan                (Loan ref No. <input style="width: 150px;" type="text"/>)           </div> </div>																			
<input type="checkbox"/> <b>2.3 Amendment to an existing Seller Loan</b> (Loan Ref No. <input style="width: 150px;" type="text"/> )																			
<b>3.1 Borrower Name and Address* (the Customer)</b> <input style="width: 95%;" type="text"/> <i>Name</i> <input style="width: 95%;" type="text"/> <i>Address1</i> <input style="width: 95%;" type="text"/> <i>Address2</i> <input style="width: 95%;" type="text"/> <i>Address3</i> <input style="width: 95%;" type="text"/> <i>Country / region</i>		<b>3.2 Name of Contact Person*</b> <input style="width: 95%;" type="text"/>																	
<b>4.1 Loan Currency*</b> <input style="width: 95%;" type="text"/>		<b>3.3 Borrower Tel/Email*</b> <input style="width: 95%;" type="text"/>																	
<b>4.2 Loan Amount*</b> <input style="width: 95%;" type="text"/>		<b>3.4 Export Trade ID/Account Number*</b> <input style="width: 95%;" type="text"/>																	
<b>5.1 Loan Start Date* (payment value date)</b> <table border="1" style="display: inline-table; vertical-align: middle;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>		D	D	M	M	Y	Y	Y	Y	<b>5.2 Loan Tenor</b> <b>5.3 Extension for</b> <input style="width: 50px;" type="text"/> Days <input style="width: 50px;" type="text"/> Days									
D	D	M	M	Y	Y	Y	Y												
<b>6.1 Purchase Order/ Pro-forma / Sales Contract / Invoice No.*</b> <input style="width: 95%;" type="text"/>																			
<input type="checkbox"/> As attached																			
<b>6.2 Buyer Details</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 35%;">Buyer Name</th> <th style="width: 35%;">Buyer City</th> <th style="width: 25%;">Buyer Country / Region</th> </tr> </thead> <tbody> <tr><td>1.</td><td></td><td></td><td></td></tr> <tr><td>2.</td><td></td><td></td><td></td></tr> <tr><td>3.</td><td></td><td></td><td></td></tr> </tbody> </table>					Buyer Name	Buyer City	Buyer Country / Region	1.				2.				3.			
	Buyer Name	Buyer City	Buyer Country / Region																
1.																			
2.																			
3.																			
<b>Payment Instruction for the Seller Loan</b>																			
<b>7. Proceeds Disposal*</b>																			
<input type="checkbox"/> Credit to Customer HSBC account No. <input style="width: 150px;" type="text"/>		<input type="checkbox"/> Credit to Customer account with another bank Account No. <input style="width: 150px;" type="text"/>																	
<input type="checkbox"/> Current <input type="checkbox"/> Savings    Currency <input style="width: 50px;" type="text"/>		<input style="width: 150px;" type="text"/> Customer's Bank SWIFT Code																	
		<input style="width: 150px;" type="text"/> Customer's Bank Name and Address																	
		<input style="width: 150px;" type="text"/> Local Payment <input type="checkbox"/> Yes <input type="checkbox"/> No																	

**8. Interest and Charges** For all relevant charges and interest:
☐ Deduct Charges from loan proceeds ☐ Debit Charges and Interest from Customer account

**for Interest:** Debit from Customer HSBC account No.  ☐ Current ☐ Savings Currency 
**for Charges:** Charges are collected upfront unless specified in Other Instructions Section 12

☐ Same as interest account No.

☐ Debit from Customer HSBC account No.

 ☐ Current ☐ Savings Currency 
**9. ☐ Goods / ☐ Services** (provide description below) \*
**10. Exchange Rate** (as applicable) Use the foreign exchange rate(s) provided below for loan amount conversion.
☐ HSBC spot rate in full amount ☐ Under Forward Contract / Deal Number (see table)

Forward Contract Number/Deal Reference Number	Exchange rate agreed with Treasury	Currency	Amount to be utilised
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

**11. At Maturity**
☐ Debit Customer HSBC account No.  ☐ Current ☐ Savings Currency  for repayment of the principal.

☐ Grant a Post-shipment Seller Loan with tenor of  days under the Export Account No. 
**12. Other Instructions** (if any)
**13. Loans covered by Export Finance Insurance Policy (EFIP) or Comprehensive Cover Policy (CCP) of Hong Kong Export Credit Insurance**

- ☐ The Loan is covered by EFIP and the Customer agrees that the terms of EFIP apply and that HSBC has a right of recourse against the Customer for any sums outstanding under any documentary bills or invoices or other similar documents for any breach of the EFIP.
- ☐ The Loan is covered by EFIP or CCP and the Customer has provided to HSBC a copy of the invoice and transport document(s) in a form acceptable to HSBC.
- ☐ The Loan is covered by EFIP or CCP and the original invoice states payment is to be made to a designated account.

**14. Sustainable Information**
14.1 Does this transaction relate to a sustainable facility 

14.2 Please indicate the sustainable facility type to be used 

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop** (if applicable)