HSBC Commercial Tariffs For Hong Kong Commercial Customers

Effective November 2023



To save money, time and effort, please log on to Business
Internet Banking at www.hsbc.com.hk for internet banking
services.

# An easy guide to commercial tariffs

For Hong Kong commercial customers

The charges in this booklet are for reference only and remain subject to change. The charges are applicable only to accounts maintained in the Hong Kong Special Administrative Region (SAR) with The Hongkong and Shanghai Banking Corporation Limited, which reserves the right to introduce charges from time to time that may not be included in this booklet.

In addition, please note the following:

- 1. Foreign currency account charges listed in Hong Kong dollars are payable in the appropriate foreign currency at the equivalent amount.
- 2. Payment of foreign currency notes is subject to availability.
- 3. The charges for remittances do not include any charges that may be imposed by banks overseas.
- 4. The charges in this booklet are not exhaustive, and may be changed by HSBC without any notice.
- 5. For charges which are not mentioned in this guide, please contact our branches or your Relationship Manager for details.

Transactions processed electronically often incur significantly lower charges than those processed manually on paper.

Please note that a 100% additional charge will be levied on non-HSBC customers on banking services unless otherwise specified in this guide.

## Eight tips to save you money

#### 1 Interbank RTGS transfer

More than 70% off the standard branch rate for interbank transfers through Real Time Gross Settlement (RTGS) transfers via Business Internet Banking or HSBCnet.

## 2. Outward telegraphic transfer

More than 52% off the branch rate for outward telegraphic transfers via Business Internet Banking or HSBCnet. If you remit funds to mainland China via Business Internet Banking or HSBCnet, you will get a discount of HK\$15 for payment to accounts in HSBC.

#### 3. Cheque charges

Ensure your current account has enough funds before issuing a cheque to avoid an insufficient funds charge or apply for overdraft protection as a Business Integrated Account customer.

Using our Business Internet Banking or Phonebanking services allows you to conveniently view your account balances and promptly make the necessary account transfers to avoid insufficient fund charges.

## 4. Monthly fee

You can avoid the HK\$50 monthly fee on your Hong Kong dollar savings account by keeping your account balance at or above HK\$25,000.

Alternatively, you will be exempt from this fee if you use any one of the following services from HSBC: Business Integrated Account, unit trusts, time deposits, overdrafts, loans and general banking facilities.

### 5. Automatic bill payment

You can avoid late payment charges from your utility providers by using Business Internet Banking, which allows you to conveniently settle your bills instantly or even preset dates for automatic payment. Alternatively, autoPay is also a solution for bill settlement, where direct debit authorisation could be set up online in Business Internet Banking for a number of major billers.

## 6. Business Card

HSBC Business Card provides you a flexible solution to manage business expenditure that also offers marvellous privileges and benefits. When you use your Business Card, you can enjoy special discount and endless remarkable offers at designated merchants. You can also enjoy a 0.4% cash rebate on all purchase or earn RewardCash to redeem a range of gifts and merchantvouchers.

#### 7. autoPay

Remove the risks of late payment and costs of writing and mailing cheques to settle regular payments such as salary, dividends, regular supplier invoices, etc, by using our autoPay out services via Business Internet Banking or HSBCnet.

Reduce your collection cost by using our autoPay in services for settling regular bill payments from your customers.

## 8. Paper Statement Fee

If you hold a HSBC Business Direct account, BusinessVantage account, Hong Kong Dollar Current account, Foreign Currency Current account, Hong Kong Dollar Statement Savings account or CombiNations Statement Savings account, you can avoid the HK\$20 paper statement fee applying to each paper statement issued if you choose to use our eStatement service (free of charge).

Join us now to create a greener world

## Three tips to save you time and effort

## 1. Become a Business Integrated Account customer

Business Integrated Account offers an overdraft protection limit of up to HK\$10,000, plus an optional standby credit line that can be adjusted according to your daily asset value to support overdrafts, documentary credits and bank guarantee issuance.

It also allows you to manage your business accounts through one consolidated statement account and enjoy round-the-clock automated Business Internet Banking, phonebanking and ATM services.

## 2. Consolidate your accounts

By consolidating your banking relationships into one financial institution, you'll find it easier and more efficient to manage your financial affairs with a clearer view of your overall financial position.

Also, by consolidating your banking relationships, you will develop a closer relationship with your primary bank and benefit from preferential interest rates on deposits and loans given to valued customers.

## 3. Use secure self-service banking channels

HSBC has a number of automated self-service channels that allow you to perform routine banking transactions at your convenience and comfort.

|   | Business<br>Internet Banking | HSBCnet | HSBC<br>Mobile Banking | Business<br>Phonebanking | Self- service<br>banking <sup>1</sup> |
|---|------------------------------|---------|------------------------|--------------------------|---------------------------------------|
| Autopay   | ✓                            | ✓       |                        |                          |                                       |
| View account balance                                | ✓                            | ✓       | ✓                      | ✓                        | ✓                                     |
| View transaction history                            | ✓                            | ✓       | ✓                      | ✓                        |                                       |
| View status of paper cheque issued                  | ✓                            |         |                        | ✓                        |                                       |
| Paper cheque-book request                           | ✓                            |         |                        | ✓                        | ✓                                     |
| Deposit paper cheque                                |                              |         |                        |                          | ✓                                     |
| View status of e-Cheque issued                      | ✓                            |         |                        |                          |                                       |
| View status of e-Cheque deposited                   | ✓                            | ✓       |                        |                          |                                       |
| Issue e-Cheque                                      | ✓                            |         |                        |                          |                                       |
| Deposit e-Cheque                                    | ✓                            | ✓       |                        |                          |                                       |
| Deposit cash  |                              |         |                        |                          | ✓                                     |
| View investment portfolio                           | ✓                            |         | ✓                      |                          |                                       |
| Trade local stocks                                  | ✓                            |         | ✓                      |                          |                                       |
| Pay bills   | ✓                            |         | ✓                      |                          | ✓                                     |
| Remittance transaction                              | ✓                            | ✓       |                        | ✓                        |                                       |
| Incoming fund notification                          | ✓                            |         |                        | ✓                        |                                       |
| Passbook update                                     |                              |         |                        |                          | ✓                                     |
| Prepare, view and submit MPF remittance statements  | ✓                            |         |                        |                          |                                       |
| Set up direct debit authorisation                   | ✓                            |         |                        |                          |                                       |
| Place/renew time deposit                            | ✓                            | ✓       |                        |                          |                                       |
| Transfer and payment                                | ✓                            | ✓       | ✓                      | ✓                        | ✓                                     |
| Trade services: transactions and enquirie           | s √                          | ✓       |                        |                          |                                       |
| Withdraw cash                                       |                              |         |                        |                          | ✓                                     |
| Global account reporting                            |                              | ✓       |                        |                          |                                       |
| Non-HSBC account reporting                          |                              | ✓       |                        |                          |                                       |
| Obtain real time foreign exchange rate for payments | ✓                            | ✓       | ✓                      |                          |                                       |
| Payment beneficiary advising                        | ✓                            | ✓       |                        |                          |                                       |
| Apply cashier's order                               |                              | ✓       |                        |                          |                                       |

<sup>&</sup>lt;sup>†</sup> Self-service machines include ATM, cheque deposit machines, cash deposit machines and passbook update machines

To enjoy free 24-hour automated Business Phonebanking, simply visit our web site at www.hsbc.com.hk and click 'Form Download Centre' to download the 'Phonebanking Service Enrolment Form'.

Business Internet Banking provides a wide range of services and features to help you securely manage your business finances
more conveniently and cost effectively. To find out more about this service, please visit our web site at www.hsbc.com.hk or call
HSBC's 24-hour hotline on 2748 8288 for details.

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Handling fee of inward claim

Outward payment fee related to claim payments/ sending reissuing commission/ fees and/or charges

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## A. General Services - All Accounts

## A1. Request of Report/ Document Copies

| Item  | Charge   |   |  |
|---|--|---|--|
| Account address confirmation  | HK\$100  |   |  |
| Account history report  |  |   |  |
| Any account within 1/2/3 calendar year(s)   | HK\$250/750/1,000                                      | C                                       |  |
| Each additional calendar year over three calendar years (Up to 7 calendar years)                | HK\$1,000  |   |  |
| Bank confirmation <sup>1</sup> for audit purposes   | Paper-form submission                                  | Electronic submission                   |  |
| Each confirmation by HSBC for month-end report as at the last calendar day of the month         | HK\$380 per<br>account (min<br>HK\$760)                | HK\$280 per<br>account (min<br>HK\$560) |  |
| Request for report date other than month-end  | Additional handling of HK\$300 per rep                 | 0 0                                     |  |
| Document delivery charge if sent by courier   | HK\$25 for local co<br>for overseas couri              |   |  |
| Bank reference letter   | HK\$300 each cop                                       | У                                       |  |
| Each supplementary copy   | HK\$100  |   |  |
| Urgent request  | The Bank reserves the right to levy additional charges |   |  |
| Certificate of balance  |  |   |  |
| To certify the balance of each account  | HK\$200 per accou                                      | unt                                     |  |
| To certify the deposit interest earned on each account HK\$150 per account HK\$250)             |  |   |  |
| Company search at the Business Registration Office/Companies Registry                           | HK\$150 for each                                       | company                                 |  |
| Copies of statement/voucher/paid cheque/historical consolidated statement/duplicate advice slip | HK\$50 each copy                                       | (not page)                              |  |
| Duplicate statement/ transaction summary/ interim statement                                     |  |   |  |
| Duplicate statement monthly/quarterly/half-yearly/ annually/(other intervals)                   | HK\$200 p.a. /(Neg                                     | gotiable)                               |  |
| Request for account transaction summary/interim statement                                       | HK\$50 per copy  |   |  |
| Bank statement sent by SWIFT  | US\$100 per mont                                       | h                                       |  |
| Paper Statement <sup>2</sup>  | HK\$20 per paper                                       | statement                               |  |
| Request for payment/account transfer advices (email <sup>3</sup> )                              | HK\$60 per e-mail                                      | advice                                  |  |

- 1. "Confirmation" is a global provider of online audit confirmations and a trusted service provider to HSBC. Extra cost may be incurred for using "Confirmation" services.
- 2. HSBC has the discretion to apply a standard charge to each paper statement issued for HSBC Business Direct accounts, BusinessVantage accounts, Hong Kong Dollar Current accounts, Foreign Currency Current accounts, Hong Kong Dollar Statement Savings account and CombiNations Statement Savings account. For HSBC Business Direct accounts and BusinessVantage accounts, the standard charge will be debited from your Hong Kong Dollar Savings account. For CombiNations Statement Savings account, the standard charge will be debited from the foreign currency account with the highest account balance. If you no longer wish to receive the aforesaid paper statements, you can sign up for the eStatement service (free of charge) via Business Internet Banking or submit an instruction at a HSBC branch.
- 3. E mail advice will only be sent to customer's email addresses registered with the Bank.

## A2 Transaction/ Bulk Deposit fee

| Item  | Charge                            |
|---|-----------------------------------|
| Bulk cash deposit at counter - HKD/RMB notes (per customer per day  | 7)                                |
| Up to 200 pieces of notes   | Waived                            |
| Over 200 pieces of notes  | 0.25% of full amount (min HK\$50) |
| Bulk paper cheque deposit at counter (per customer per day)   |                                   |
| Up to 30 cheques  | Waived                            |
| Over 30 cheques   | HK\$1 per additional cheque       |
| Bulk paper cheque deposit (Machine-readable)  |                                   |
| For paper cheques deposited in bulk, with the customer either encoding amount in magnetic ink on each paper cheque/supplying magnetic diskette containing individual paper cheque numbers and amounts | HK\$0.50 per cheque               |
| Coins pay-in (per customer per day)   |                                   |
| Below 500 coins   | Waived                            |
| 500 coins or more   | 2% of full amount (min HK\$50)    |

| Item  | Charge   |   |  |
|---|--|---|--|
| Counter transaction <sup>4</sup> (per customer per month)   |  |   |  |
| 0 – 50  | Waived (Not applicable for HSBC<br>Business Direct and HSBC Sprint<br>Account Customers) |   |  |
| Over 51   | HK\$10 per addit   | tional transaction  |  |
| Foreign currency notes <sup>5</sup> deposits/withdrawals in one day (per account of the single-day total deposit/ withdrawal exceeds these amounts, normal charges will apply as follows: | Notes deposits/ withdrawals: 0.25% of the total amount that                              |   |  |
| AUD3,000 JPY300,000 CAD3,000 NZD4,000 CHF1,000 SGD1,000 THB20,000 EUR2,000 GBP2,000 USD7,500  | of amount): con  | ncies (regardless<br>nmission charge<br>ling market rates |  |
| Foreign currency notes exchange (non-HSBC customers)  | RMB notes  | Foreign currency notes                                    |  |
|   | HK\$50   | HK\$100   |  |
| RMB notes deposits in one day   | Waived up to 20  | 00 notes  |  |
| RMB notes withdrawals in one day  | Waived   |   |  |
| Special clearing arrangement  |  |   |  |
| To issue a special clearing memo to general customers for delivery to the paper cheque's/draft's issuing bank   | HK\$60 plus other  | er bank charges   |  |
| Direct delivery of a paper cheque, draft, etc to the Minimum drawee bank for clearing   | HK\$200 plus oth   | her bank charges  |  |
| Special payment requests  |  |   |  |
| To any account with HSBC not using Bank's standard form   | HK\$150 per transaction  |   |  |
| To any account with HSBC using Bank's standard form not submitted at branch   | HK\$150 per tran   | nsaction  |  |
| Transaction charges   | The Bank reserves the right to levy charges on transactions conducted.                   |   |  |

4. The following transactions conducted over branch counters with the assistance of an HSBC branch staff are considered as counter transactions: cash deposit (including bulk cash deposit); cash withdrawal; paper cheque deposit (including bulk paper cheque deposit and house paper cheque deposit); paper cheque withdrawal; mixed deposit; and transfer withdrawal (transfer between two HSBC accounts in Hong Kong).

These counter transactions could be initiated by your company or a third party.

Total number of counter transactions is calculated based on the total number of counter transactions conducted in respect of all accounts maintained with HSBC in Hong Kong by your company with the same business registration number.

5. The Bank reserves the right to levy an extra charge for deposit of bulk currency notes.

#### A3 Account Opening/ Reactivation/ Business Internet Banking

| Item   | Charge                         |
|--|--------------------------------|
| Account application fee*   |                                |
| via online Account Application Centre  | HK\$1,300 for each application |
| Account reactivation fee   | HK\$1,000                      |
| Account Opening facilitated by an overseas HSBC branch^                      | HK\$2,250                      |
| Overseas Company Account Opening <sup>6</sup>                                | HK\$11,000                     |
| Special Company Account Opening (Company with 3 or more layers in            | HK\$11,000                     |
| its structure, Limited company in receivership/liquidation or Trust account) |                                |
| Business Internet Banking  |                                |
| Inactive service charge  | HK\$250 <sup>7</sup>           |
| Security Device issuance/replacement   | HK\$200 per token <sup>8</sup> |

- \* An additional fee of HK\$300 will be charged for each application submitted in paper form or via other channels
- Subject to service availability
- Definition of "Overseas Company" includes 1) Company not registered in Hong Kong under Part 16 of the Companies Ordinance (applicable to limited companies only) and the Business Registration Ordinance, or 2) Hong Kong incorporated companies with corporate shareholder(s) and/or corporate director(s) that are incorporated overseas
- 7. Applicable to those Business Internet Banking profiles without any logon for a designated period as determined by the Bank from time to time. This fee is due and payable in June and December every year.
- 8. Alternatively, companies can activate HSBC Mobile Security Key via HSBC HK Business Express to access Business Internet Banking (free of charge).

## A4 Document Courier and Pick Up Services

| Item   | Charge  |
|--|---|
| Xpress Collect service                                 |   |
| Local paper cheques only (1 pick-up per day)           | HK\$1,100 per month                               |
| Multiple documents (1 pick-up per day)                 | HK\$1,700 per month                               |
| For out-of-area service or 2 pick-ups per day          | Pricing varies according to customer requirements |
| Xpress Collect (Paper Cheques) service^                |   |
| For designated districts (per location)                |   |
| Flexible Ad-hoc Service Plan A (4 pick-ups per month)  | HK\$350 per month                                 |
| Flexible Ad-hoc Service Plan B (8 pick-ups per month)  | HK\$600 per month                                 |
| Flexible Ad-hoc Service Plan C (12 pick-ups per month) | HK\$800 per month                                 |
| Monthly Plan (1 pick-up per day)                       | HK\$1,100 per month                               |
| Same day Ad-hoc Service                                | HK\$170 per use                                   |
| For out-of-area service                                | Pricing varies according to customer requirements |

<sup>^</sup> Returned chaques will be sent by mail in the same way as counter-deposited chaques.

#### A5 Others

| Item   | Charge   |  |  |  |  |
|--|--|--|--|--|--|
| Cashier's order  |  |  |  |  |  |
| Issue/repurchase a cashier's order via HSBC branches                     | HK\$75   |  |  |  |  |
| Issue via HSBCnet opt for delivery to applicant or beneficiary           | HK\$50 plus  | a delivery charge <sup>9</sup>                 |  |  |  |
| Additional fee for instructions not using Bank's standard form (where    | for instructions not using Bank's standard form (where HK\$150 |  |  |  |  |
| accepted by the Bank)  |  |  |  |  |  |
| Loss of a cashier's order (including charges collected on behalf of Hong |  | HK\$331 collected on                           |  |  |  |
| Kong Inter-Bank Clearing Limited on circulars issued)                    |  | ng Kong Inter-Bank<br>ited on circulars issued |  |  |  |
| Company amendment  |  |  |  |  |  |
|  | Paper-form   | Electronic submission                          |  |  |  |
| Change of directors/partners/committee members/authorized signatories    | submission   | via Business Internet Banking                  |  |  |  |
|  | HK\$250  | HK\$200  |  |  |  |
| Custody of title deeds, after the Bank has notified the customer         | HK\$4,000 per year   |  |  |  |  |
| of the Bank's decision to discharge the related mortgage <sup>10</sup>   |  |  |  |  |  |
| Dividend tick-up account (For establishing tick-up facilities)           | HK\$1.50 per   | item   |  |  |  |
| Follow-up telex/message to correspondent banks or HSBC's                 | HK\$200 plus   | any other overseas charge                      |  |  |  |
| overseas offices (each per customer's request)                           |  |  |  |  |  |
| Government stamp duty  | ,  | tes set by the governmen                       |  |  |  |
|  | U  | Kong SAR in addition to                        |  |  |  |
|  |  | shown in this guide                            |  |  |  |
| Handling fee for accounts of companies struck off or                     | HK\$300 per  | account  |  |  |  |
| deregistered by the Hong Kong Companies Registry                         |  |  |  |  |  |
| Standing instructions  |  |  |  |  |  |
| To set up, amend or suppress payment(s)                                  | HK\$70 per ir  | nstruction                                     |  |  |  |
| Each non-computerised payment/each special payment request to an         | HK\$150  |  |  |  |  |
| account with HSBC (other than the customer's own)                        |  |  |  |  |  |
| Each standing instruction returned as a result of insufficient funds     | HK\$150  |  |  |  |  |
| Telex (any country)(1 page/ 3 pages/ 5 pages/ large volume request)      | HK\$100/ \$20  | 00/ \$300/ Negotiable                          |  |  |  |

<sup>9.</sup> HK\$10 for domestic and HK\$16 for overseas deliveries per item.

## **B. Business Integrated Accounts**

| ltem  | Charge                               |
|---|--------------------------------------|
| BusinessVantage   |                                      |
| Previous three months' average total relationship balance (TRB)*          | Monthly service fee <sup>†</sup>     |
| HK\$500,000 or above  | Waived                               |
| HK\$100,000 to below HK\$500,000  | HK\$200                              |
| Below HK\$100,000   | HK\$450                              |
| HSBC Business Direct  |                                      |
| Previous three months' average total relationship balance (TRB)*          | Monthly service fee <sup>†</sup>     |
| HK\$100,000 or above  | Waived                               |
| Below HK\$100,000   | HK\$200                              |
| Number of transactions per month  | Counter transaction fee <sup>t</sup> |
| First 3 transactions  | Waived                               |
| From the 4 <sup>th</sup> transaction onwards                              | HK\$10 per transaction               |
| HSBC Sprint Account ^   |                                      |
| Previous three months' average total relationship balance (TRB)*          | Monthly service fee <sup>†</sup>     |
| First 12 months after account is opened                                   | Waived                               |
| From the 13 <sup>th</sup> month onwards:                                  |                                      |
| HK\$50,000 or above   | Waived                               |
| Below HK\$50,000  | HK\$200                              |
| Counter transaction fee <sup>‡</sup>                                      | HK\$10 per transaction               |
| Inactive account charge (charge in every June and December)               |                                      |
| Accounts with previous three months' average total relationship balance ( | TRB) below HK\$50,000 AND            |
| (i) Inactive for more than 1 year   | HK\$350                              |
| (ii) Inactive for more than 2 years                                       | HK\$450                              |
| Account closure fee   | HK\$500                              |

<sup>\*</sup>Total Relationship Balance (TRB) is calculated based on the balances in the accounts maintained with HSBC in Hong Kong by a company with the same business registration number. Your TRB includes the following:

- Hong Kong dollar/Renminbi/foreign currency deposits;
- Market value of your securities, unit trusts, bonds, certificates of deposits, Equity Linked Investments and Structured Notes;
- Deposit amount of your Structured Investment Deposits and Deposit Plus;
- Your utilised credits within approved limits (excluding residential mortgage loans);
- Statement Balance shown on the statements of your Business Cards/Corporate Cards/Purchasing Cards;
- Cash value of your insurance policies.

For new accounts opened less than three months, average TRB of the first month/first and second months (where applicable) will be used to calculate the Bank's Monthly Service Fee.

- † Monthly service fee will be charged on the fourth working day of each month. The monthly service fee applies to each Business Integrated Account held by the customer.
- ‡ 1) The following transactions conducted over branch counters with the assistance of an HSBC branch staff are considered as counter transactions: cash deposit (including bulk cash deposit); cash withdrawal; paper cheque deposit (including bulk paper cheque deposit and house paper cheque deposit); paper cheque withdrawal; mixed deposit (i.e. conducting cash and paper cheque deposit in 1 transaction); and withdrawal from transfer between two HSBC accounts in Hong Kong.
- 2) These counter transactions could be initiated by your company or a third party.
- 3) Total number of counter transactions is calculated based on the total number of counter transactions conducted in respect of all accounts maintained with HSBC in Hong Kong by your company with the same business registration number.
- 4) Counter transaction fee will be charged on the fourth working day of each month.
- ^ Please refer to the HSBC public website for the eligibility requirements for opening an HSBC Sprint Account: https://www.business.hsbc.com.hk/en-gb/products/hsbc-sprint-account.

<sup>10.</sup> The Bank will start levying this fee 3 months after the date of the relevant notification.

## C. Deposit Account/ Services

| C. Deposit Account/ Services  | Hong Kor   | ng dollar   | Renm        | inbi                 | US dollar  |         | Other foreign cu   | Other foreign currencies  |  |  |
|---|------------|---|-------------|----------------------|--|---------|--|---|--|--|
| Item  | Current    | Savings   | Current     | Savings <sup>#</sup> | Current  | Savings | Current  | Savings <sup>#</sup>  | Statement Savings Account  |  |
| <b>Monthly fee</b> Accounts with monthly balance less than HK\$25,000 or equivalent*  | HK\$75     | HK\$50  | N/A         | N/A                  | N/A  | HK\$50  | N/A  | N/A   | HK\$50<br>(applicable to<br>USD deposit<br>currency)                           |  |
| Inactive account charges (per currency for every six months)  |            |   |             |                      |  |         |  |   |  |  |
| Accounts inactive for more than two years with a balance lower than:  AUD350 EUR200 JPY50,000 SGD350  CAD350 GBP200 NZD350 THB10,000  CHF350 HK\$2,000 RMB1,000 US\$250 | HK\$100    | HK\$100   | RMB100      | RMB100               | US\$20   | US\$20  | AUD20 CAD20 CHF20 EUR20<br>GBP20 JPY2,000 NZD20<br>SGD20 THB1,000                              | AUD20 CAD20<br>CHF20 EUR20<br>GBP20 JPY2,000<br>NZD20 SGD20<br>THB1,000 | AUD20 CAD20<br>CHF20 EUR20<br>GBP20 JPY2,000<br>NZD20 SGD20<br>THB1,000 US\$20 |  |
| Account closure   |            |   |             |                      |  |         |  |   |  |  |
| Lost passbook   | N/A        | HK\$50  | N/A         | N/A                  | N/A  | HK\$50  | N/A  | HK\$50  | N/A  |  |
| Within three months of the date of its opening  | HK\$200    | HK\$50  | RMB200      | RMB50                | HK\$200  | HK\$50  | HK\$200  | HK\$50  | HK\$50   |  |
| Improperly conducted account closed by the Bank   | HK\$300    | N/A   | RMB300      | N/A                  | HK\$300  | N/A     | N/A  | N/A   | N/A  |  |
| Passbook replacement  |            |   |             |                      |  |         |  |   |  |  |
| Due to damage to passbook/loss of chop  | N/A        | HK\$100   | N/A         | N/A                  | N/A  | HK\$100 | N/A  | HK\$100   | N/A  |  |
| Counter transaction fee (for Easy Savings <sup>‡</sup> only)  |            |   |             |                      |  |         |  |   |  |  |
| Teller-assisted transfer/cash withdrawal (per transaction)  | N/A        | HK\$20  | N/A         | N/A                  | N/A  | N/A     | N/A  | N/A   | N/A  |  |
| Cheque book issuance (Per cheque book)<br>(from 1 Mar 2023)   | HK\$50     | N/A   | HK\$50      | N/A                  | HK\$50   | N/A     | N/A  | N/A   | N/A  |  |
| Cheque-book delivery (per cheque book)  | ·          |   |             |                      | *  |         |  |   |  |  |
| By registered mail (Waived by ordinary mail)  | HK\$25     | N/A   | HK\$25      | N/A                  | HK\$25   | N/A     | N/A  | N/A   | N/A  |  |
| Returned cheque   |            |   |             |                      |  |         |  |   |  |  |
| Each cheque returned due to insufficient funds  | HK\$150    | N/A   | RMB200      | N/A                  | HK\$150  | N/A     | N/A  | N/A   | N/A  |  |
| Each cheque returned for other reasons  | HK\$50     | N/A   | RMB50       | N/A                  | HK\$50   | N/A     | N/A  | N/A   | N/A  |  |
| Stop payment order  |            |   |             |                      |  |         |  |   |  |  |
| To stop payment on each/a series of cheque(s), dividend warrant(s) in sequential order by the account holder  | HK\$150    | N/A   | HK\$150     | N/A                  | HK\$150  | N/A     | N/A  | N/A   | N/A  |  |
| e-Cheque (each stop via Internet Banking)   | Waived     | N/A   | Waived      | N/A                  | Waived   | N/A     | N/A  | N/A   | N/A  |  |
| To cancel each stop order (not available to e-Cheque)   | HK\$150    | N/A   | HK\$150     | N/A                  | HK\$150  | N/A     | N/A  | N/A   | N/A  |  |
| Unauthorised overdraft  |            |   |             |                      |  |         |  |   |  |  |
| Each occurrence when an account has no overdraft facility/an overdraft exceeds its authorised limit of the account  | charges ca | plus prevailin<br>Ilculated on a<br>I applied mor | daily basis | N/A                  | HK\$120 plus prevailing interest<br>charges calculated on a daily<br>basis and applied monthly | N/A     | HK\$120 plus prevailing interest<br>charges calculated on a daily<br>basis and applied monthly | N/A   | N/A  |  |
| Overdraft Interest  | Negotiable | N/A   | Negotiable  | N/A                  | N/A  | N/A     | N/A  | N/A   | N/A  |  |

<sup>\*</sup> The balance is calculated at the rolling average for the last three months. Exemptions apply to customers who hold any one of the following: Business Integrated Account, overdrafts, loans, unit trusts and time deposits.

## D. Time Deposits

| ltem .                     | Charge  |
|----------------------------|---|
| Withdrawal before maturity | The Bank reserves the right to levy a charge* |

<sup>\*</sup> We may, at our discretion, allow uplift of time deposit before maturity. Time deposit interest accrued will not be paid and handling charge, with calculation stated below, will apply:

<sup>‡</sup> Existing Hong Kong dollar passbook savings account registered for Easy Savings service will not be subjected to the minimum balance requirement and account monthly fee.

<sup>#</sup> Monthly fee applicable to both passbook savings account and statement savings account

Time Deposit Principal x (HSBC's Interbank Offered Rate - Time Deposit Interest Rate) x Number of Days due to Maturity/ Total Number of Days in a Year (minimum HK\$200).

Note: After imposing the handling charge, the principal amount received may be less than the original time deposit placement amount. HSBC's Interbank Offered Rate is quoted by HSBC from time to time.

## E. Payment Services

## E1 Inward payments

| ltem  | Charge   |                            |
|---|--|----------------------------|
| Demand draft drawn on HSBC in Hong Kong   |  |                            |
| Proceeds paid in Hong Kong dollar cash to non-HSBC customers  | HK\$150  |                            |
| Proceeds paid in cash of the same foreign currency as the remittance received (subject to availability of the currency note)  | commission of 0.30% (min HK\$80)                             |                            |
| Foreign currency remittance receipt/inward demand draft drawn on other local banks  |  |                            |
| Proceeds credited to an account with HSBC of the same currency  | HK\$120 each plus remittance charges                         |                            |
| Telegraphic transfer^   |  |                            |
| Proceeds credited to an account with HSBC   | HK\$65   |                            |
| Proceeds credited to a beneficiary account with another bank  | Through RTGS<br>HK\$255                                      | Cashier's order<br>HK\$200 |
| Proceeds credited to a beneficiary account with another bank by using an outward telegraphic transfer   | HK\$65 plus norma remittance charges                         |                            |
| Proceeds paid by HKD cashier's order originated from HSBC customers in HK to non-HSBC customers in HK   | HK\$250  |                            |
| Proceeds paid in cash of the same foreign currency as the remittance received to HSBC customers in HK who does not hold account in the remittance currency (subject to availability of the currency note) | HK\$65 plus comm<br>(min HK\$100)                            | ission of 0.25%            |
| Proceeds redirected to another bank, at the request of the beneficiary, by using an outward remittance (telegraphic transfer, RTGS)   | HK\$65 plus comm<br>(min HK\$300) plus<br>remittance charges | normal outward             |
| Request to overseas bank on behalf of the customer for an inward telegraphic transfer from an overseas account  | HK\$250  |                            |
| Purchase of clean bills (demand drafts/cheques) drawn on overseas   | ;  |                            |
| bank credit to an HSBC account¶ <sup>‡</sup>  |  |                            |
| Each demand draft issued by HSBC Group member†  | commission of 0.2  |                            |
| Each demand draft issued by non-HSBC bank   | commission of 0.3  |                            |
| Each cheque   | commission of 0.3  | 75% (min HK\$10            |
| Payment of clean bills (demand drafts/cheques) drawn on overseas<br>Banks sent for collection <sup>‡</sup>  |  |                            |
| Each demand draft/cheque (payable in advance)   | HK\$250 including  | postage                    |

^ Including inward payments from overseas bank accounts irrespective of routing arrangement.

As a consequence of executing transactions, HSBC may receive commission, income or revenue, from other entities. The fees, charges or commission charged directly by HSBC from its customer will be as per the applicable schedule of tariff or otherwise agreed with the customer.

¶ For Hong Kong dollar cheques drawn on banks in Guangdong province including Shenzhen, a flat fee of HK\$50 per cheque will be charged. For US dollar cheques drawn on Banks in Shenzhen, a flat fee of HK\$100 per cheque will be charged.

- † Excluding Hang Seng Bank Limited and its subsidiaries
- ‡ Plus correspondent bank and/or overseas bank charges (if applicable).
- \* Charges are derived from the inward remittance initiated by the other local bank for clearing the foreign currency remittance receipt/ inward demand draft. This will include the fees charged by HSBC and the remitting bank

## **E2 Outward Payments**

| Item   | Charge               |
|--|----------------------|
| Telegraphic transfer debited from an account with HSBC <sup>^</sup>  |                      |
| Each telegraphic transfer issued (payment details up to 140 characters)  • Via HSBCnet/Business Internet Banking & |                      |
| <ul> <li>To HSBC Group offices in mainland China¶</li> </ul>   | HK\$100 <sup>†</sup> |
| <ul> <li>To all others</li> </ul>  | HK\$125 <sup>†</sup> |

| Item  | Charge  |
|---|---|
| • Additional fee for payment details exceeding 140 characters requiring the use of an additional telex (each telex) | HK\$120   |
| Each telegraphic transfer instruction rejected due to insufficient funds  | HK\$150   |
| Each amendment/enquiry/return of a telegraphic transfer   | HK\$250 plus any additional<br>charges levied by the overseas<br>bank |
| Each cancellation of a telegraphic transfer (via HSBCnet/Business Internet Banking)                                 | HK\$250 plus any additional<br>charges levied by the overseas<br>bank |
| Each cancellation of a telegraphic transfer (via Bank's standard form)  | HK\$350 plus any additional<br>charges levied by the overseas<br>bank |
| Telex confirmation to beneficiary banks   | HK\$200 for each confirmation   |
| Demand drafts debited from an account with HSBC   |   |
| Each demand draft repurchased   | HK\$150   |
| Each report of loss of a demand draft   | HK\$300 plus any additional fee levied by the drawee bank             |

Note: As a consequence of executing transactions, HSBC may receive commission, income or revenue, from other entities. The fees, charges or commission charged directly by HSBC from its customer will be as per the applicable schedule of tariff or otherwise agreed with the customer.

- ^ Including inward payments from overseas bank accounts irrespective of routing arrangement.
- ¶ Excluding Hang Seng Bank Limited and its subsidiaries.
- † An extra charge of HK\$200 is made for 'remote' currencies, e.g. Korean won.
- & Telegraphic transfers issued via HSBC Branches using Bank's standard form will be at HK\$350†. Telegraphic transfers issued via Standing Instruction using Bank's standard form will be at HK\$260†. If not using Bank standard form or instructions submitted by other submission channels (where accepted by the Bank) will incur an additional fee of HK\$150 on top of the fee for using Bank's standard form.

### E3 Interbank funds transfer

| Lo interpant fundo transfer   |                                     |
|---|-------------------------------------|
| Item  | Charge                              |
| Payment through Faster Payment System (FPS)                           |                                     |
| (applicable to domestic payments up to HKD/RMB1 million)              |                                     |
| Each HKD/RMB outward FPS payment (up to 1 million) to the credit of   | an account held with other FPS      |
| Participants <sup>6</sup>   |                                     |
| Via HSBCnet/Business Internet Banking                                 | HK\$5‡                              |
| Each outward FPS payment cancellation/return                          | HK\$250                             |
| Each outward FPS payment returned as a result of insufficient funds   | HK\$150 <sup>^</sup>                |
| Each inward FPS payment to the credit of an account with HSBC         | Waived                              |
| Payment through Real Time Gross Settlement (RTGS)                     |                                     |
| Each outward RTGS payment to the credit of an account held with       |                                     |
| other local banks   |                                     |
| <ul> <li>Via HSBCnet/Business Internet Banking<sup>®</sup></li> </ul> | HK\$55                              |
| <ul> <li>'OUR' Charge Option<sup>5</sup></li> </ul>                   | HK\$ 220                            |
| Each RTGS payment instruction rejected due to insufficient funds      | HK\$150                             |
| Each inward RTGS payment to the credit of an HSBC account             | HK\$15                              |
| Each outward RTGS payment amendment/enquiry                           | HK\$250 plus any additional charges |
|   | levied by the beneficiary bank      |
| Each outward RTGS payment cancellation (via HSBCnet/Business          | HK\$250 plus any additional charges |
| Internet Banking)   | levied by the beneficiary bank      |
| Each outward RTGS payment cancellation (via Bank's standard form)     | HK\$350 plus any additional charges |
|   | levied by the beneficiary bank      |

## 

† Charge not applicable if it is a merchant payment through FPS, e.g. payment to merchant via scanning of QR code.

A If you instruct HSBC to make a payment through FPS from your account, which if executed, would either cause your account to go overdrawn or result in an

- All you instruct HSBC to make a payment through FPS from your account, which if executed, would either cause your account to go overdrawn or result in ar overdraft that exceeds your overdraft limit, HSBC will reject your instruction and impose a handling charge for considering and returning your instruction on each occasion.
- A Outward RTGS payment via HSBC Branches using Bank's standard form will be at HK\$310. Outward RTGS payment via Standing Instructions using Bank's standard form will be at HK\$220. If not using Bank's standard form or instructions submitted by other submission channels (where accepted by the Bank) will incur an additional fee of HK\$150 on top of the fee for using Bank's standard form.

#### Notes: (applicable to E2 and E3

1. For telegraphic transfer sending direct to, or routing through Australia, Bangladesh, Canada, France, Mainland China, India, Indonesia, Japan, Korea (South), Macau SAR, Malaysia, Mauritius, New Zealand, Philippines, Singapore, Sri Lanka, Taiwan, Thailand, UK, USA and Vietnam, an optional flat fee of HK\$150 can be made to cover payment charges of the first overseas HSBC bank/branch (excluding Hang Seng Bank Limited and its subsidiaries). This flat fee of HK\$150 will not cover any subsequent charges imposed by any other correspondent banks and/or recipient banks.

For telegraphic transfers, effective from 1 February 2016, remitters can opt for paying all other bank charges such that beneficiary can receive the full payment amount, subject to limitations specified under Note 2 below. A fee will be charged for this service, which is (i) HK\$230 for USD telegraphic transfers to Mainland China, and (ii) HK\$350 for USD to countries other than Mainland China and telegraphic transfers in selected currencies, respectively. This fee covers the above HK\$150 flat fee and other banks' fees up to HK\$400 beyond which HSBC reserves the right to claim back from the remitter. Please note this service is not applicable for USD telegraphic transfers to USA. Specific code word with "PPRO" is required in the payment instruction. For detailed instructions on input format requirement, please refer to the "USD Telegraphic Transfer' section of the document "Customer Information Sheet for Outward Payments" <a href="https://www.hsbc.com.hk/content/dam/hsbc/hk/docs/transfer-payments/customer-information-sheet-for-outward-payments.pdf">https://www.hsbc.com.hk/content/dam/hsbc/hk/docs/transfer-payments/customer-information-sheet-for-outward-payments.pdf</a>

- 2. Please note that HSBC does not guarantee full payment can be made as it depends on other overseas banks' practice which is beyond HSBC's control, or where HSBC does not have direct correspondent banking relationship with the beneficiary banks, or if the format of the code word in the payment instruction is not in the required format.
- 3. Additional charges may be levied by other banks where incorrect, incomplete or unclear information is provided by customers in instructions. These charges may be deducted from the payment amount or from the remitter's account regardless of the charges online.
- 4. For telegraphic transfer payment to a beneficiary bank in Hong Kong which the Bank can effect it as a RTGS payment, the tariff of RTGS payment will apply.

  5. For Outward RTGS transactions, effective from 1 February 2016, remitters can opt for paying all charges of other banks such that beneficiary can receive the full payment amount. A fee of HK\$220 will be charged for this service over and above the standard RTGS charges. This fee covers other banks' fees up to HK\$300 beyond which HSBC reserves the right to claim back from the remitter. Specific code word with "PPRO" is required to be specified in the payment instruction. Please note that HSBC does not guarantee that full payment can be made as it depends on the beneficiary banks' practice which is beyond HSBC's control, or where HSBC does not have direct correspondent banking relationship with the beneficiary banks, or if the format of the code word specified in the payment instruction is not in the required format.
- 6. FPS Participant refers to a participant of FPS which may be a bank, other financial institution, a retail payment system operator, a licensed stored value facility, or any other person accepted by Hong Kong Interbank Clearing Limited (HKICL) as a participant of FPS from time to time.

## **E4 Payment Advising Service**

| Item   | Charge                                 |
|--|--|
| Payment advising service   |  |
| e-Advice via Business Internet Banking or SMS advice via HSBCnet (each SMS and e-advice) | HK\$1                                  |
| Émail advice via HSBCnet (each email)  | Waived                                 |
| Fax advice via HSBCnet (each page)   | HK\$1.50 plus IDD charge if applicable |
| Mail advice via HSBCnet (each page)  | HK\$2.00 plus postage if applicable    |

## **E5 Autopay Services**

| Autopay transaction fee (per transaction)   | HSBCnet/ Business<br>Internet Banking | Machine-readable input<br>medium (min HK\$200) |
|---|---------------------------------------|--|
| Authorised Institutions and banks   | HK\$2.20                              | HK\$8.30                                       |
| Finance Companies   | HK\$1.10                              | HK\$5.50                                       |
| Other types of companies  | HK\$0.65                              | HK\$5.20                                       |
| Stop payment after instruction submitted to the Bank                                    |                                       | HK\$60   |
| Autopay payment code charges  |                                       |  |
| Request for additional payment code (free for first 4 autopay-<br>ln/autopay-out codes) | HKS                                   | \$150 per code                                 |
| Item  | Charge                                |  |
| Document delivery charge (Sent by registered mail/courier)                              | HK\$100 each                          |  |
| Direct Debit Authorisation (DDA) setup and amendment fee                                | N/A                                   |  |
| Each autoPay instruction returned as a result of insufficient funds                     |                                       | HK\$150  |

### F. Guarantees

| Item Charge   |                              |  |   |
|---|------------------------------|--|---|
| Types of guarantees   | Standard utility             | Bond and performance                   | Payment (covering financial obligations                           |
| Amounts up to US\$50,000 (or its equivalent in other currencies)                        | 2.0% p.a. (min<br>HK\$1,000) | 2.0% p.a. (min<br>HK\$2,000)           | 2.5% p.a. (min<br>HK\$2,500)                                      |
| Amounts above US\$50,000 (or its equivalent in other currencies)                        |                              | Negot                                  | iable   |
| Paper instruction fee   | HK\$                         | 300 (New tariff w                      | ill be effective from   |
| Handling fee for transactions not submitted via HSBCnet/Business Internet Banking*      |                              | n-2024. HK\$100 v<br>e effective date) | will still be applied prior                                       |
| Advising guarantee  |                              |  | n-HSBC customers  |
|   | HK\$                         | 350 HK                                 | \$450   |
| Postage   |                              | es vary according ination and metho    | •   |
| Amendment request   |                              |  |   |
| Without increase in amount, or extension of validity p                                  | eriod HK\$                   | 500 per request                        |   |
| With increase in amount   | amo                          | unt with opening                       | on the increased in commissions of the tee type (min HK\$500).    |
| With extension of validity period   | perio                        |  | n the extended validity<br>ninimum commission for<br>rantee type. |
| Cancellation of Guarantee   |                              |  |   |
| Cable charges   |                              |  |   |
| Guarantee opening – for first 3 pages   | HK\$                         | 750 (min)                              | RMB715 <sup>^</sup> (min)   |
| – per additional page onwards   | HK\$                         | 250                                    | RMB240 <sup>^</sup>   |
| Guarantee amendment (per page)  | HK\$                         | 250                                    | RMB240 <sup>^</sup>   |
| Others (per page)   | HK\$                         | 300                                    | RMB285 <sup>^</sup>   |
| Outward payment fee related to claim payments reissuing commission/ fees and/or charges | s/ sending HK\$              | 680                                    |   |
| Handling fee of inward claim  | HK\$                         | 1,000                                  |   |

Note: 1. Guarantees will attract a commission charge for a minimum period of one full month, payable in advance at the beginning of every commission period Pro-rata refunds are not made.

## G. Import/Export

## G1. Import

| Item                               | Charge   |  |  |
|------------------------------------|--|--|--|
| DC opening commission <sup>†</sup> |  |  |  |
| Irrevocable / revocable DC         | 0.25% per six months validity period (min HK\$500)                               |  |  |
| Back to back DC (min HKD1,000)     | First Thereafter USD50,001- Balance USD50,000                                    |  |  |
|                                    | 0.5%; 0.1875%; 0.125%  |  |  |
| Standby DC                         | 2% p.a.(min HK\$1,000)   |  |  |
| Revolving DC                       | 0.25% of the face value at the time of establishment of the credit (min HK\$500) |  |  |
| DC overdrawn commission            | 0.25% (min HK\$500)  |  |  |
| DC expired commission              | 0.25% per six months validity period (min<br>HK\$500)                            |  |  |

<sup>2.</sup> Where minimum amount tariff has been stated in HKD, the actual amount debited to your account may differ slightly on account of exchange rate fluctuations, if the transaction is denominated in a foreign currency.

<sup>^</sup> RMB charges only apply to RMB denominated transactions

<sup>\*</sup>Transactions not using Bank's latest Smart Forms or computer-typed forms (unless otherwise agreed with HSBC) will incur an additional fee of HK\$200. For latest Smart Forms, please visit our form download centre at: https://www.business.hsbc.com.hk/en-gb/form-download-centre/import-and-export-forms

| Item  | Charge  |
|---|---|
| DC amendment commission <sup>†</sup>  |   |
| All cancellations or amendments to DCs except for amendments covering increases in amounts, or extension of the validity period beyond six months, for which the usual opening commissions (see   | HK\$600   |
| above) are charged.  Shipping guarantee/airway bill release/delivery order  |   |
|   | HK\$400 at time of issue/ countersigning+   |
| Import bills Collection bills commission Direct settlement/Cancellation of DC/non-DC bills Deferred payment/acceptance commission Handling commission (Bill amount <us\$10,000 bills="" equivalent)="" for="" or="" overdue="" payment<="" td=""><td>0.125% (min HK\$550)<br/>HK\$600<br/>0.0625% per month (min HK\$500)<br/>HK\$350<br/>HK\$500 per month</td></us\$10,000> | 0.125% (min HK\$550)<br>HK\$600<br>0.0625% per month (min HK\$500)<br>HK\$350<br>HK\$500 per month  |
| Other charges   |   |
| Discrepancy fee   | HK\$700   |
| HKD bill commission/commission in lieu of exchange (to be charged if bills/loans are settled without foreign currency conversion with HSBC)   | 0.25% (min HK\$500)   |
| Amendment charges   | HK\$350   |
| Buyer Loans handling commission (Pre/Post Shipment)   | 0.25% (min HK\$500)   |
| Buyer loans interest reset fee  | HKD350 for each successive interest period after the first interest period, and fees shall be payable on the date of utilization or advance |
| Paper instruction fee- Buyer Loan (Pre/Post Shipment) and Import DC   | HK\$300 (New tariff will be effective from 1-Jan-2024. HK\$100 will still be applied  |
| Handling fee for transactions not submitted via HSBCnet/Business Internet Banking*  | prior to the effective date for Buyer loan (Pre/ Post shipment))  |

Note: Import loans are subject to our trade finance interest rate.

#### G2. Export

| Item   | Charge                                    |                          |
|--|---|--------------------------|
| Export DC advising (on all DCs/amendments/cancellations)   | HSBC customers                            | Non-HSBC customer        |
|  | HK\$400/ RMB350^                          | HK\$500 / RMB450^        |
| DC Confirmation Charges <sup>T</sup>   |   |                          |
| DC at sight  | Min HK\$500                               |                          |
| Usance DC  | Min HK\$800                               |                          |
| Non-financed export bills<br>DC/non-DC collection bills commission   | 0.125% /min UV\$55                        | 0)                       |
| DC hills sent to local banks on with recourse basis  | 0.125% (min HK\$55)                       | 0)                       |
| DC bills sent to local banks on without recourse basis  DC bills sent to local banks on without recourse basis | 0.25% (min HK\$550)<br>0.125% (min HK\$55 | )                        |
| *  | HK\$850 per set of in                     | voices per DC bill draw  |
| DC bills - document checking fee   |   | voices per De bill draw  |
| Direct settlement/Cancellation of DC/non-DC bills Financed export bills  | HK\$600                                   |                          |
| Financed export bills  | LIKESOO                                   |                          |
| Non-DC bills purchased – handling fee<br>DC bills – document checking fee                                      | HK\$300                                   | voices nor               |
| DC bills – document checking fee   | HK\$550 per set of in DC bill drawn       | voices pei               |
| Manufacturing advance – handling fee   | 0.125% (min HK\$450                       | ٦١                       |
| Packing credits – handling fee   | 0.125% (min HK\$450                       | 3(                       |
| Direct settlement of Packing Ioan  | HKD600                                    | 2)                       |
| Direct settlement of Packing loan<br>Direct settlement/Cancellation of DC /non-DC bills purchased              | HKD600                                    |                          |
| Transfer of DC#  |   |                          |
| Full transfer without substitution   | HK\$600                                   |                          |
| Partial transfer with/without substitution   |   | nount (min HK\$1,000)    |
| Documents substitution fee   | HK\$550                                   | ποαπτ (πππ τ πτφ τ, σσσ) |
| Amendment of transferred DC <sup>#</sup>   |   |                          |
| Increase DC amount - with/without substitution   | Same as transfer cor                      | mmission                 |
| Cancellations or other terms - with/without substitution   | HK\$600                                   | 11111001011              |
| Other charges  | Πιτφοσο                                   |                          |
| Bills overdue for payment  | HK\$500 per month                         |                          |
| Deferred payment/acceptance commission   | 0.0625% per month                         | (min HK\$500)            |
| HKD bill commission/commission in lieu of exchange (to be charge   | ed 0.25% (min HK\$500)                    | )                        |
| f bills/loans are settled without foreign currency conversion with   |   |                          |
| HSBC)  |   |                          |
| Handling commission (Bill amount < US\$10,000 or equivalent)   | HK\$350                                   |                          |
| Amendment charges  | HK\$350                                   |                          |
| nward payment fee- telegraphic transfer  |   | n currency equivalent)   |
| Post Shipment Seller Loans handling commission   | 0.25% (min HK\$500)                       |                          |
| Seller loan interest reset fee   |   | ccessive interest perior |
|  |   | t period, and fees shall |
|  | be payable on the da                      | ate of utilization or    |
|  | advance                                   |                          |

| Item  | Charge   |
|---|--|
| Paper instruction fee - Seller Loans (Pre/Post Shipment) Handling fee for transactions not submitted via HSBCnet/ Business Internet Banking † | HK\$300 (New tariff will be effective from 1-<br>Jan-2024. HK\$100 will still be applied prior<br>to the effective date) |

<sup>^</sup> RMB charges only apply to RMB denominated transactions

## G3. Miscellaneous charges - applicable to both import and export

| Dr   | Observes  |   |
|--|---|---|
| Item   | Charge  |   |
| Outward payment fee (any outward payment is applicable under Section G, other than a payment debited from and credited to an account with HSBC in Hong Kong) | HK\$680   |   |
| Postage  | Prices vary according to<br>method of delivery  | o weight, destination and               |
| Cable charges (will be charged when cable is sent)   |   |   |
| DC opening – for first 3 pages   | HK\$750 (min)                                   | RMB715 <sup>^</sup> (min)               |
| <ul> <li>per additional page onwards</li> </ul>  | HK\$250   | RMB240 <sup>^</sup>                     |
| DC amendment (per page)  | HK\$250   | RMB240 <sup>^</sup>                     |
| Others / Export DC Cancellation (per page)^  | HSBC customers<br>HK\$300 / RMB285 <sup>^</sup> | non-HSBC customers<br>HK\$400 / RMB380^ |
| Request for report/ statement  | HK\$100 per each repor                          | t/statement                             |
| Mail DC Opening Handling Charges   | Flat charge of HKD900                           |   |
| 'Contour' Charge   |   |   |
| Import DC Issuance   | USD50   |   |
| Export DC Bill presentation  | USD50   |   |
| Paper Instruction Fee - Export Bill Presentation   |   |   |
| (DC/non-DC)  |   |   |
| Any transactions not using latest version smart form* or computer-typed forms or manually altered (unless agreed with HSBC)                                  | HKD100  |   |
| For latest Smart Forms, please visit our form download centre at:  |   |   |

## G4 Default interest rates

| d4. Delauit litterest lates             |  |        |
|---|--|--------|
| Item                                    | Charge   |        |
| Past due import and export loans        | Number of days past due  |        |
| In HKD and all other foreign currencies | =30 Days</p >30 and = 60 Days</p >60 and = 90 Days</p >90 and = 120 Days</p >120 Days Prevailing Contract Rate 7.50% 9.00% | o.a.   |
| Past due import and export bills        | Depending on the number of days past due, up to addition   | tional |
| In HKD/other foreign currencies         | 9% p.a. on the prevailing contract rate  |        |

## H. Receivables Finance

| Item   | Charge                  |
|--|-------------------------|
| Application fee for buyer credit protection limit  | HK\$500 per application |
| Processing fee for indirect payment                | HK\$300 per invoice     |
| Processing fee for payment of non-factored invoice | HK\$300 per invoice     |
| Audit Fee  | HK\$2500 per audit      |

HSBC is a member of the Hong Kong Association of Banks and adheres to the Uniform Customs and Practice for Documentary Credits, ICC Publication No.600 (2007 revision), and the Uniform Rules for Collections, ICC Publication No.522 (1995 revision).

<sup>†</sup> Mail DCs/amendments longer than four pages will be charged HK\$150 per additional page.

<sup>&</sup>lt;sup>‡</sup> Additional 0.25% (min HK\$350) for unredeemed shipping guarantee outstanding for more than one month. Thereafter, HK\$300 for every month until the Bank receives the

Additional 0.239/mlm FNS300 in unredeemed shipping guarantee outstanding for more than one month, interesting, FNS300 for every month until the bank receives in transport documents or expiry of shipping guarantee.

Transactions not using Bank's latest Smart Forms or computer-typed forms (unless otherwise agreed with HSBC) will incur an additional fee of HK\$200. For latest Smart Forms, please visit our form download centre at: https://www.business.hsbc.com.hk/en-gb/form-download-centre/import-and-export-forms.

<sup>†</sup> DC Confirmation charges may vary country by country

<sup>\*</sup>Service upon customer's request

<sup>#</sup> Mail DCs/amendments longer than four pages will be charged HK\$150 per additional page.

<sup>\*</sup> Transaction not using Bank's latest Smart Forms or computer-typed forms (unless otherwise agreed with HSBC) will incur an additional fee of HK\$200. For latest Smart Forms, please visit our form download centre at: https://www.business.hsbc.com.hk/en-qb/form-download-centre/import-and-export-forms

https://www.business.hsbc.com.hk/en-gb/form-download-centre/import-and-export-forms

<sup>^</sup> HKD120/ USD15 cable fees would be charged if sending and receiving banks are both HSBC Hong Kong

## I. Commercial Cards

I1. Credit cards/Charge cards

| 11. Credit cards/Charge cards   |   |  |  |   |   |
|---|---|--|--|---|---|
| 185111  |   | 2442.2   | W 110 . 0 W  | 1100 111 0  |   |
|   | Business Card   | RMB Business Card  | World Corporate Card/<br>Corporate Card  | USD World Corporate Card/ Corporate Card  | Platinum Purchasing Card/ Purchasing Card   |
| Annual fee (per cardholder)   | Platinum Business MasterCard/ Gold Business Card HK\$550  World Business MasterCard/ Platinum Business Card 1-2 cardholders HK\$980   | 1-2 cardholders RMB<br>3-5 cardholders RMB<br>6-9 cardholders RMB<br>10 cardholders or above RME | 850         1-2 cardholders         HK:           680         3-5 cardholders         HK:           480         6-9 cardholders         HK:           1260         10-20 cardholders         HK: | 5550 central billing US\$40<br>5480 individual billing US\$75<br>5400<br>5300<br>5200 | 1-30 cardholders HK\$350<br>31-40 cardholders HK\$300<br>41-60 cardholders HK\$250<br>61 cardholders or above HK\$200 |
|   | 3-5 cardholders HK\$780<br>6-9 cardholders HK\$550<br>10 cardholders or above HK\$300   |  |  | LIVATORA LICATOR  |   |
| Card facility set-up fee  | N/A   | N/A  | 1% of facility amount (minimur   | n HK\$500/US\$65) and annual revi   | lew fee subject to agreement  |
| Card replacement fee (before renewal)   | HK\$100   | RMB85  | HK\$100  | US\$13  | HK\$100   |
| Joining fee   | N/A   | N/A  | N/A  | N/A   | HK\$2,500   |
| Transaction fee   | N/A   | N/A  | N/A  | N/A   | HK\$5 per transaction   |
| Cash advance fee (per transaction) From ATM* Over-the-counter advances        | Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$55/RMB50/ US\$7) <sup>†</sup> N/A  Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$80/RMB70/ US\$10) <sup>†</sup> N/A   |  |  |   |   |
| Minimum payment due   | Total fees and charges currently billed to balance (excluding any fees and charge (minimum of HKD50/RMB50) plus overdu  | s currently billed) as at the statement  | ent date   | N/A   | N/A   |
| Duplicate statement (each)  | HK\$30  | RMB26  | HK\$30   | US\$4   | HK\$30  |
| Finance charge  | No finance charge will be payable if the total outstanding balance is paid into the card account by the payment due date. If the company/cardholder fails to pay to the Bank the whole of the current balance by the payment due date, a finance charge calculated at an interest of 2.5% per month (equivalent to the APRs listed below)/ 2% for purchasing card will be applied to the daily outstanding balance of the account including all new transactions (excluding cash advances) performed by the cardholder since the last statement date, from the date of these transactions, until the current balance is paid in full. |  |  |   |   |
| Annualised Percentage Rate (APR) <sup>‡</sup>                                 |   |  |  |   |   |
| On purchase On cash advance (inclusive of the handling and cash advance fees) | 34.46%<br>35.61%  | 34.46%<br>35.61%   | 33.37%<br>35.61%   | 33.37%<br>35.61%  | 25.43%<br>N/A   |
| Late charge   |   | Minimum Payment  | Due or HK\$250/RMB250/US\$32, whicheve   | r is the lower  |   |
| Overlimit handling fee  | HK\$180   | RMB160   | HK\$180  | US\$23  | HK\$130   |
| Foreign cheque clearing fee   | HK\$100   | N/A  | HK\$100  | US\$13  | HK\$100   |
| Returned cheque/rejected direct debit (If drawn on banks other than HSBC)     | HK\$100   | RMB85  | HK\$100  | US\$13  | HK\$100   |
| Sales slip retrieval (Each photocopy)   | HK\$30  | RMB28  | HK\$30   | US\$4   | HK\$30  |
| Card reference letter   | HK\$150   | RMB150   | HK\$150  | US\$20  | HK\$150   |
| Over-the-counter credit card payment handling fee                             |   | HK\$20 per tr  | ansaction  |   | N/A   |
| Management reports subscription fee (applicable to reports sent by post)      | HK\$150 per annum   | N/A  | N/A  | N/A   | N/A   |

<sup>\*</sup> For transactions effected via the Visa/Plus ATM network, the money withdrawn is converted directly into Hong Kong dollars at the daily exchange rates set by Visa plus a conversion charge. For transactions effected via other networks, the money withdrawn is converted directly into Hong Kong dollars at the daily exchange rate set by HSBC plus a conversion charge.

<sup>†</sup> This charge also applies to non-HSBC customers.

<sup>‡</sup> This APR is calculated based on a set of assumptions as set out in the relevant guidelines as referred to in the Code of Banking Practice and the actual APR applied may be different. Corporate Card, US\$ Corporate Card and Purchasing Card are 100% charge cards requiring full payment and the

Note: Card transactions which are effected in currencies other than HK dollars (for a HK dollar card) and US dollars (for a US dollar card) will be debited to the Card Account after conversion into HK or US dollars, as appropriate, at a rate of exchange determined by reference to the exchange rate adopted by Visa/MasterCard on the date of conversion plus 0.95% (0.75% for Purchasing Card) imposed by the Bank and a fee of 1% charged by Visa/MasterCard to the Bank

The interest rate of a cash advance transaction (if applicable) will continue to accrue on a daily basis after the statement cut-off date and the accrued interest will only be charged and shown in the next statement. You may contact us to ascertain the amount of interest accrued after the current statement cut-off date and up to the payment date if you want to fully settle the interest.

#### 12 ATM cards/Business debit cards/Other account cards

| 12. ATIVI caras/basiness debit caras/other account caras   |                        |
|--|------------------------|
| ltem   | Charge                 |
| Annual fee   | waived                 |
| Overseas ATM cash withdrawal *.* (per transaction)   |                        |
| From the HSBC Group's ATM network outside of HK  | HK\$20                 |
| From overseas networks/sites (ExpressNet or Megalink in the Philippines, Industrial and Commercial Bank of China in Guangzhou, Wells Fargo Bank in USA)      |                        |
| From UnionPay network  | HK\$50                 |
| From Visa/Plus network   | HK\$40                 |
| From MasterCard/Cirrus network   |                        |
| Local ATM cash withdrawal  |                        |
| From HSBC Group's ATM network in HK  | No charge              |
| From non-HSBC Group's ATM in HK (Visa/Plus or MasterCard/Cirrus network)   | HK\$25 per transaction |
| From non-HSBC Group's ATM in HK (UnionPay network)   | HK\$15 per transaction |
| Card replacement fee   |                        |
| (For replacement of a lost or damaged card that has been held by the customer for more than three months but less than two years. Credit cards are excluded) | HK\$50                 |
| Investigation of ATM transactions incorrectly made by customer (per request)   | HK\$120                |

- † Surcharges of overseas local bank may be levied (if applicable).
- ‡ Please take notice that any withdrawal of foreign currency through overseas ATMs will not be debited from your foreign currency account (if any), but from your Hong Kong dollar account instead. Different exchange rate, and fees and charges will apply depending on the oversea ATM network that you are using. Please refer to the following information on the debit of your Hong Kong dollar account for any overseas ATM withdrawal.
- Withdrawal via Visa / PLUS ATM network the amount of foreign currency withdrawn from the overseas ATM will be converted to Hong Kong dollar (HKD) equivalent using an exchange rate set by Visa on the transaction date; a conversion charge of 1.0% (for PLUS ATM card) / 1.95% (via Visa credit card which is linked to banking account) is applied by HSBC on such HKD amount, inclusive of the 1% to cover relevant cost imposed by Visa to the Bank. For reference exchange rate set by Visa, please visit https://travel.visa.com/apcemea/hk/en/travel-tools.html.
- Withdrawal via MasterCard / Cirrus network the amount of foreign currency withdrawn from the overseas ATM is first converted into US dollar (USD) equivalent using an exchange rate set by MasterCard on the transaction date, and such USD amount is then converted to Hong Kong dollar equivalent using an exchange rate set by HSBC for the day of transaction; a conversion charge of 1.95% is applied by HSBC on the HKD amount, inclusive of the 1% to cover relevant cost imposed by MasterCard to the Bank. For reference exchange rate set by MasterCard, please visit http://www.mastercard.com/global/currencyconversion/index.html.
- Withdrawal via UnionPay network the amount of foreign currency withdrawn is converted directly into HKD equivalent using an exchange rate set by UnionPay on the transaction date without conversion charges. For reference exchange rate set by UnionPay, please visit http://www.unionpayintl.com.
- Withdrawal via HSBC overseas ATM in designated locations\*- the amount of foreign currency withdrawn is converted directly into HKD equivalent using an exchange rate set by HSBC for the day of transaction; a conversion charge of 1% is applied by HSBC on such HKD amount. For reference exchange rate set by HSBC, please visit https://www.hsbc.com.hk/1/2/hk/investments/mkt-info/fcy.

Please note the reference rates displayed at the websites of respective network providers/HSBC may not precisely reflect the actual rates applied to the withdrawn amounts due to the time at which the rates are used, possible rounding differences and the exclusion of the conversion charge (if any).

For cards linked to more than one banking accounts, please note that some overseas ATMs do not allow a customer to select an account for the withdrawal and where this is the case, the account printed on your card will be used, subject to any restrictions or limitations imposed by the bank providing the overseas ATM service.

\* Applicable to HSBC Group's ATMs in the following locations (as of 31 May 2015):

Armenia, Australia, Bahrain, Bangladesh, Bermuda, Brunei, Canada, Mainland China, Egypt, India, Indonesia, Lebanon, Macau, Malaysia, Maldives, Malta, Mauritius, Oman, Philippines, Qatar, Saudi Arabia, Singapore, Sri Lanka, Taiwan (except for withdrawals via UnionPay network), UAE, UK, USA. Vietnam

Note: The above list is subject to change from time to time without prior notice.

## J. Securities Services

## J1. Local Securities Services (including equity linked instruments)

| tem   | Charge  |
|---|---|
| Buying and selling  |   |
| Brokerage fee   |   |
| Trading through Business Internet Banking                                     | 0.25% of transaction amount (min HK\$100/RMB100)  |
| Trading through branches  | 0.4% of transaction amount (min HK\$100/RMB100)   |
| Deposit transaction charge  | HK\$5/RMB5 per board lot  |
| for purchase transaction only)  | (min HK\$30/RMB30, max HK\$200/RMB200)  |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                                       | Waived if the same stocks are purchased and then sold on the  |
|   | same trading day or the subsequent trading day (T or T+1) <sup>1</sup>                                  |
| Fees charged and payable to third parties                                     | <u> </u>  |
| Ad valorem stamp duty   | 0.1% of transaction amount <sup>2</sup> (rounded up to the nearest dollar                               |
|   | (effective from 17Nov2023)  |
| Transaction levy  | 0.0027% of transaction amount   |
| Investor compensation levy <sup>3</sup>                                       | 0.002% of transaction amount (if applicable)  |
| HKEx Trading Fee (collected for the Stock                                     | 0.00565% of transaction amount <sup>2</sup> (effective 1Jan2023)  |
| Exchange of Hong Kong Ltd)  |   |
| Accounting and Financial Reporting Council ( "                                | 0.00015% of transaction amount <sup>2</sup>   |
| AFRC")  |   |
| Transaction Levy  |   |
| Italian Financial Transaction Tax   | 0.10% on the net purchase amount  |
| For purchase of eligible Italian companies with                               | (Tax deduction from the intraday netting permitted based on the   |
| market capitalization of more than Euro 500m                                  | weighted average purchase price and the net purchase share  |
| and listed in Hong Kong. (Collected for Italian                               | quantity executed on the sameday)   |
| Government)   | LIKESEO/DADSEO instruction  |
| Receipt and delivery  | HK\$250/RMB250 per instruction per stock (via CCASS)  |
| For US securities listed in Hong Kong, the                                    | i. CCASS fee of HK\$200 per receipt/delivery instruction per stock                                      |
| following additional charges will apply when involving cross-border transfer: | oto ott   |
| involving cross-border transfer.  | ii. Handling charge of HK\$100 per instruction per stock iii. Out-of-pocket expenses incurred by HKSCC  |
| Dual Tranche, Dual Counter Transfer   | HKD\$100/effected transfer  |
| (From HKD-Traded Shares/ETF to RMB-Traded                                     | TIND \$ TOO TO CHOCKE A HANSIE!   |
| Shares/ETF)   |   |
| Physical scrip deposit (to be re-registered                                   | HK\$700 per stock per transaction   |
| under HSBC Nominees name)   | , p p   |
| Physical scrip withdrawal (in self name)                                      | HK\$5 per board lot (min HK\$700)   |
| For US securities listed in Hong Kong, the                                    | i. CCASS fee of HK\$600 per receipt/ delivery instruction per   |
| following additional charges will apply.                                      | stock   |
|   | ii. Handling charge of HK\$100 per instruction per stock  |
|   | iii.Out-of-pocket expenses incurred by HKSCC  |
| Scrip fees <sup>4</sup> (To be collected at Announced                         | HK\$1.50/RMB1.50 per board lot  |
| book-close date of each security)   |   |
| Fees charged and payable to third parties                                     |   |
| Transfer deed stamp duty  | HK\$5 for each transfer deed  |
| Ad valorem stamp duty involving change of                                     | 0.13% of transaction amount <sup>2</sup>  |
| beneficial ownership  | (rounded up to the nearest dollar)  |
| Re-registration fee for physical scrip  | HK\$2.50 per board lot  |
| Custody services  |   |
| Account maintenance fee <sup>5</sup>  | HK\$150   |
| Nominee services  |   |
| Collection of dividends/interest and other                                    |   |
| corporate actions   | 0 E0/ of dividend amount  |
| With cash and scrip dividend  | 0.5% of dividend amount   |
| Mithout each consideration  | (min HK\$30/RMB30, max HK\$2,500/RMB2,500)<br>HK\$5/RMB5 per board lot                                  |
| Without cash consideration  |   |
| Collection of honus issues  | (min HK\$30/RMB30, max HK\$200/RMB200)  |
| Collection of bonus issue   | HK\$5/RMB5 per board lot<br>(min HK\$30/RMB30, max HK\$200/RMB200)                                      |
| Evergine rights   |   |
| Exercise rights   | HK\$5/RMB5 per board lot on received stocks resulting from exercising the rights (min HK\$30/RMB30, max |
|   | HK\$200/RMB200)   |
| Warrant conversion  | HK\$50/RMB50 per transaction plus HK\$5/RMB5 per board  |
| v variant conversion  | lot on received stocks resulting from exercising the warrant  |
|   | Total Total Total Ground Total Tig ITOTT OXOTOTING THE WAITAIL  |

| Item  | Charge  |
|---|---|
| Share consolidation/splitting   | HK\$5/RMB5 per board lot on received stocks resulting from<br>shares consolidation/splitting<br>(min HK\$30/RMB30, max HK\$200/RMB200)  |
| Unclaimed entitlement claim handling                                      | HK\$300/RMB300 per claim per distribution period plus 0.5% on cash dividend (minHK\$30/RMB30  |
| Equity linked instruments at maturity <sup>6</sup>                        |   |
| Receipt of cash <sup>7</sup>  | 0.2% of cash received (max HK\$300/RMB300)  |
| Receipt of stock  | HK\$5/RMB5 per board lot (min HK\$30/RMB30, max HK\$200/RMB200) plus stamp duty collected for HKSAR Government): 0.1% of transaction amount <sup>2</sup> (rounded up to the nearest dollar) |
| Handling charge for dividend claims                                       | HK\$300/RMB300 per claim per distribution plus 0.5% on cash dividend (minHK\$30/RMB30)  |
| HSBC IPO Nominees services <sup>6</sup>                                   |   |
| Handling fee per Yellow Form application                                  |   |
| <ul> <li>Through Business Internet Banking</li> </ul>                     | HK\$50/RMB50 per application  |
| Through branches  | HK\$100/RMB100 per application  |
| <b>Deposit transaction charge</b> (for successful allotted shares)        | HK\$5/RMB5 per board lot (min HK\$30/RMB30, max<br>HK\$200/RMB200)  |
| Ancillary services  |   |
| Annual report/Prospectus request  | HK\$20 per stock per hard copy plus postage   |
| Duplicate contract notes  | HK\$50 for each copy  |
| Duplicate statement/transaction summary/interim statement                 |   |
| To produce duplicate statement<br>monthly/quarterly/ half-yearly/annually | HK\$200 p.a.  |
| <ul> <li>To produce duplicate statement at other intervals</li> </ul>     | Negotiable (min HK\$200 p.a.)   |
| Request for account transaction summary or interim statement              | The Bank reserves the right to levy a charge  |

## J2. Overseas Securities Services

| Item   | Charge   |
|--|--|
| Buying and selling   |  |
| Brokerage fee  | This fee varies with each market <sup>o</sup>                      |
| Handling charge  | 0.5% of transaction amount for the first US\$100,000 and           |
|  | 0.25% thereafter (min US\$50 per transaction)                      |
|  | An additional US\$100 will be charged for sales of physical scrips |
| Receipt and delivery   | 0.25% of transaction amount <sup>8</sup> (min US\$300)             |
| Physical scrip deposit (to be re-registered                  | US\$10 per certificate <sup>8</sup> (min US\$20)                   |
| under HSBC Nominees name)                                    |  |
| Physical scrip withdrawal (in self name)                     | US\$10 per certificate <sup>8</sup> (miniUS\$20)                   |
| Fees charged and payable to third parties                    |  |
| Re-registration fee for physical scrip                       | US\$10 per certificate (min US\$50 per transaction)                |
| Custody services   |  |
| Account maintenance fee <sup>5</sup>                         | HK\$150  |
| Nominee services   |  |
| Collection of dividends/interest and other corporate actions |  |
| <ul> <li>With cash and scrip dividend</li> </ul>             | 0.5% on gross amount collected before the deduction of             |
|  | overseas government withholding tax (min US\$7)                    |
| <ul> <li>Without cash consideration</li> </ul>               | US\$25 per event   |
| <ul> <li>Collection of bonus issue</li> </ul>                | US\$25 per event   |
| Exercise rights  | US\$25 per event   |
| Warrant conversion   | US\$25 per event   |
| Share consolidation/splitting                                | US\$25 per event   |

### J3. Bond Trading Services

| Item  | Charge   |
|---|--|
| Buying and selling                                  |  |
| Brokerage fee                                       | Waived   |
| Handling charge                                     | Waived   |
| Receipt and delivery                                | 0.25% of transaction amount <sup>8</sup> (min US\$300) |
| Custody services                                    |  |
| Account maintenance fee <sup>5</sup>                | HK\$150  |
| Nominee services                                    |  |
| Collection of dividends/interest and other corpora- |  |
| With cash and scrip dividend                        | Waived   |
| Redemption on maturity                              | Waived   |

#### J4. Unit Trusts Services

| ltem  | Charge  |
|---|---|
| Buying and selling                            |   |
| Subscription/redemption/management/other fees | Please refer to the respective prospectus of the fund |
| Switching fee                                 | 1% of switching amount for Class A funds              |
| Receipt and delivery                          | HK\$100 per fund for External Transfer <sup>9</sup>   |
| Custody services                              |   |
| Account maintenance fee <sup>5</sup>          | HK\$150   |

#### J5. US Securities Services (effective 1Jan2023)

| •   |  |
|---|--|
| Item  | Charge   |
| Buying and Selling  |  |
| Brokage Fee   |  |
| Trading through Business Internet Banking                                     | USD20 per transaction (flat fee)   |
| 1st 1000 shares   | Flat fee + USD0.015 per additional share   |
| over 1000 shares  | That loo T Gobolo to por additional share  |
| Trading through branches  | USD50 per transaction (flat fee)   |
| 1st 1000 shares<br>over 1000 shares   | Flat fee + USD0.015 per additional share   |
|   | ·  |
| Fees charged and payable to third parties SEC fee (for sell transaction only) |  |
| (collected for SEC)   | 0.0008% <sup>10</sup> of transaction amount  |
| French Financial Transaction Tax (FTT)  |  |
| For purchase of eligible Freanch companies listed in US                       |  |
| as American Depositoty Receipt (ADR). Please refer to                         |  |
| Euroclear France  | 0.30% of the purchase amount for French  |
| (https://www.euroclear.com./site/public/EF) for latest                        | Companies listed in US and eligible for FTT  |
| eligible French company list.   |  |
| (collected for French Government)   |  |
| Italian Financial Transaction Tax (IFTT)                                      | 0.10% on the net settlement amount   |
| For purchase of eligible Italian companies with market                        | (Tax deduction from the intrady netting permitted  |
| capitalization more than Euro 500m and listed in US as ADR                    | based on the weighted average purchase price and the net purchase share quantity executed in the |
| (collected for Italian Government)  | same settlement day)   |
| Spanish Financial Transaction Tax (SFTT)                                      | 0.20% on the net settlement amount   |
| For purchase of eligible Spanish companies with marke                         |  |
| capitalization more than Euro 1000m and listed in US as                       |  |
| ADR   | the net purchase share quantity executed in the  |
| (collected for Spanish Government)  | same settlement day)   |
| Custody services  |  |
| Account maintenance fee <sup>5</sup>  | HK\$150  |
| Nominee Services  |  |
| Fig. 1 to be 10 to the control of the best after the Advisor Annual Control   | If you are a Finnish tax resident investor with  |
| Finnish dividend withholding tax payments (collected for Finnish Government)  | Finnish stock holding receiving Finnish dividend payments, we will apply 50% Finnish withholding |
| (collected for Fillinish Government)  | tax according to Finnish tax regulations.  |
|   | Waived <sup>11</sup>   |
| Collection of dividends and other corporation actions                         | vuivou   |
| ·   |  |
|   |  |

| ltem   | Charge                               |
|--|--------------------------------------|
| Scrip handling and settlement-related services |                                      |
| Receipt  | Waived <sup>11</sup>                 |
| Delivery                                       | USD150 per line of stock             |
| American Depository Receipt (ADR) Fee          | USD0.01-0.05 per share <sup>12</sup> |
| Online information services                    |                                      |
|  | Free quote entitlement per month     |
| Online Real-time quote                         | 99,999 quotes <sup>13</sup>          |
| Offiline flear-time quote                      | Cost per additional quote:           |
|  | HK\$0.1 per quote <sup>14</sup>      |

- 1. If there is more than one purchase transaction executed on a trading day (T) and/or the next following trading day (T+1), the sale transaction will first be matched with all purchase transactions executed on T based on their size, starting from the one with the largest quantity of purchased shares. After that, any unmatched sale shares will be matched with purchase transactions executed on T+1 based on their size, starting from the one with the largest quantity of purchased shares. Remaining shares of matched purchase transactions (if any) and/or unmatched purchase transactions (if any) are still subject to the deposit transaction charge with a minimum of HK\$30/BMR30 for each purchase transaction.
- Stamp duty, Transaction levy and HKEx Trading Fee for RMB denominated stock, they will be collected in RMB or HKD equivalent (according to official exchange rate) as determined by the Bank; for USD denominated stock, they will be collected in HKD equivalent (according to official exchange rates as determined by the Bank). Stamp duty of 0.1% of transaction amount is payable equally by seller (transferor) and buyer (transferee).
- 3. Please note that the collection of these levies is subject to the Securities and Futures (Investor Compensation Levy) (Amendment) Rules 2005 which provides a suspension and re-instatement mechanism whereby if the new asset value of the Investor Compensation Fund exceeds HK\$1.4 billion, the obligation to pay the levies under the Rules will be suspended. However, if the net asset value of the Investor Compensation Fund falls below HK\$1 billion, investors are required to pay the levies which will be reinstated. The suspension of payment of investor compensation levy will also include initial public offerings and open offers.
- 4. The scrip fee will be calculated with reference to the net increase in board lots (rounded up to the next board lot) since the previous book-close date on which fee was last collected by HKSCC for each security held in account. Net decrease in the number of board lots held in specific lines-of-stocks will not incur fee.
- 5. The fee applies to all business integrated investment accounts and business investments accounts, and is due and payable in June and December every year on a day determined by the Bank from time to time. If that day falls on the 1st day of the month and is not a business day, the fee may be collected on the business day in May and November which immediately precedes that day, subject to the decision of the Bank. The fee is payable upon closure of accounts where the account is closed before the said payment dates.
- 6. Related charges of the above local securities will also apply, where applicable
- 7. The fee is only applicable to equity link instruments listed on the Stock Exchange of Hong Kong Limited.
- 8. The fee does not include any levies/duties collected by overseas governments and out-of-pocket expenses charged by our brokers and agents/overseas custodians, which will be charged as applicable and for your account.
- Transfer-in/out is only allowed for the same name accounts. Funds not currently stocked by HSBC cannot be transferred in. Service charge for funds transfer-in will be waived.
   Note:
- CCASS is the central clearing and settlement system operated by Hong Kong Securities Clearing Company Limited (HKSCC).
- The Bank does not provide investment advice. The purchases and sales of securities involve an element of risk and securities prices
  are subject to upward and downward adjustments. Full details of the terms and conditions of the above services are available on
  request.
- There are certain charges for specific services which are not included here. These charges are available upon request.
- Please note that the charges listed above may be subject to changes without prior notice. The RMB charges shown are applicable
  to RMB denominated stock.
- 10. SEC fee is subject to review by U.S. Securities Commission (SEC) from time to time.
- 11. Customers will need to pay if there is any out of pocket cost incurred.
- 12. Customer holding ADRs may be charged ADR fee regularly (e.g. annually) by the Depository Receipts Agent through HSBC. Fees will be automatically deducted from your HSBC Integrated Account(s) and shown on your statement(s) as "ADR fee". ADR fee is subject to the final confirmation from the Depository Receipts Agent and the captioned price range is for reference only.
- 13. All unused guotes will not be carried forward.
- 14. The fee incurred will be debited from your designated or default charge account on the 4th/5th working day of the following month, and is payable upon closure of accounts where the account is closed before the payment date.

## K. Default Interest Rates

| item  | Charge   |
|---|--|
| Unauthorised overdraft (for current accounts only)                        |  |
| In Hong Kong dollars  | Up to Best Lending Rate + 8% p.a. for customers with relationship managers             |
| In US dollars   | Up to Best Lending Rate + 6% p.a.  |
| Past due loans/banking facilities/hire purchase/leasing                   |  |
| agreement   |  |
| Hire purchase/leasing/Business Instalment Loan/Profits Tax Loan           | Please refer to respective facility documentation                                      |
| Other loans/banking facilities in Hong Kong dollars                       | Up to HSBC's Best Lending Rate<br>+ 8% p.a.  |
| Other loans/banking facilities in currencies other than Hong Kong dollars | Up to the lending/interest rate set in the respective facility documentation + 6% p.a. |
| Unpaid amounts under guarantees given to the Bank (Rate for               |  |
| "Default Interest")   |  |
| In Hong Kong dollars  | Up to Best Lending Rate + 8% p.a.  |
| In US dollars   | Up to Best Lending Rate + 6% p.a.  |