

# I. Commercial Cards

## I1. Credit cards/Charge cards

| Item   | Business Card   |         | RMB Business Card  |                                      | World Corporate Card/<br>Corporate Card   |  | USD World Corporate<br>Card/ Corporate Card |                  | Platinum Purchasing Card/<br>Purchasing Card  |  |
|--|---|---------|--|--------------------------------------|---|--|---|------------------|---|--|
| <b>Annual fee (per cardholder)</b>   | Platinum Business<br>MasterCard/ Gold Business Card<br>HK\$550  |         | 1-2 cardholders<br>3-5 cardholders<br>6-9 cardholders<br>10 cardholders or above | RMB850<br>RMB680<br>RMB480<br>RMB260 | 1-2 cardholders<br>3-5 cardholders<br>6-9 cardholders<br>10-20 cardholders<br>21-250 cardholders or above | HK\$550<br>HK\$480<br>HK\$400<br>HK\$300<br>HK\$200<br>HK\$120 | central billing<br>individual billing       | US\$40<br>US\$75 | 1-30 cardholders<br>31-40 cardholders<br>41-60 cardholders<br>61 cardholders or above | HK\$350<br>HK\$300<br>HK\$250<br>HK\$200 |
| <b>World Business MasterCard/ Platinum Business Card</b>                         | 1-2 cardholders   | HK\$980 |  |                                      |   |  |   |                  |   |  |
|  | 3-5 cardholders   | HK\$780 |  |                                      |   |  |   |                  |   |  |
|  | 6-9 cardholders   | HK\$550 |  |                                      |   |  |   |                  |   |  |
|  | 10 cardholders or above   | HK\$300 |  |                                      |   |  |   |                  |   |  |
| <b>Card facility set-up fee</b>  | N/A   |         | N/A  |                                      | 1% of facility amount (minimum HK\$500/US\$65) and annual review fee subject to agreement                 |  |   |                  |   |  |
| <b>Card replacement fee (before renewal)</b>                                     | HK\$100   |         | RMB85  |                                      | HK\$100   |  | US\$13                                      |                  | HK\$100   |  |
| <b>Joining fee</b>   | N/A   |         | N/A  |                                      | N/A   |  | N/A   |                  | HK\$2,500   |  |
| <b>Transaction fee</b>   | N/A   |         | N/A  |                                      | N/A   |  | N/A   |                  | HK\$5 per transaction   |  |
| <b>Cash advance fee (per transaction)</b>  | From ATM* Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$55/RMB50/ US\$7)*  |         |  |                                      |   |  |   |                  |   |  |
|  | Over-the-counter advances Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$80/RMB70/ US\$10)*   |         |  |                                      |   |  |   |                  |   |  |
| <b>Minimum payment due</b>   | Total fees and charges currently billed to the card statement plus 1% of the statement balance (excluding any fees and charges currently billed) as at the statement date (minimum of HKD50/RMB50) plus overdue or overlimit due whichever is higher  |         |  |                                      |   | N/A  |   | N/A              |   | N/A                                      |
| <b>Duplicate statement (each)</b>  | HK\$30  |         | RMB26  |                                      | HK\$30  |  | US\$4                                       |                  | HK\$30  |  |
| <b>Finance charge</b>  | No finance charge will be payable if the total outstanding balance is paid into the card account by the payment due date. If the company/cardholder fails to pay to the Bank the whole of the current balance by the payment due date, a finance charge calculated at an interest of 2.5% per month (equivalent to the APRs listed below)/ 2% for purchasing card will be applied to the daily outstanding balance of the account including all new transactions (excluding cash advances) performed by the cardholder since the last statement date, from the date of these transactions, until the current balance is paid in full. |         |  |                                      |   |  |   |                  |   |  |
| <b>Annualised Percentage Rate (APR) †</b>  |   |         |  |                                      |   |  |   |                  |   |  |
| On purchase  | 34.46%  |         | 34.46%   |                                      | 33.37%  |  | 33.37%                                      |                  | 25.43%  |  |
| On cash advance (inclusive of the handling and cash advance fees)                | 35.61%  |         | 35.61%   |                                      | 35.61%  |  | 35.61%                                      |                  | N/A   |  |
| <b>Late charge</b>   | Minimum Payment Due or HK\$250/RMB250/US\$32, whichever is the lower  |         |  |                                      |   |  |   |                  |   |  |
| <b>Overlimit handling fee</b>  | HK\$180   |         | RMB160   |                                      | HK\$180   |  | US\$23                                      |                  | HK\$130   |  |
| <b>Foreign cheque clearing fee</b>   | HK\$100   |         | N/A  |                                      | HK\$100   |  | US\$13                                      |                  | HK\$100   |  |
| <b>Returned cheque/rejected direct debit (if drawn on banks other than HSBC)</b> | HK\$100   |         | RMB85  |                                      | HK\$100   |  | US\$13                                      |                  | HK\$100   |  |
| <b>Sales slip retrieval (Each photocopy)</b>                                     | HK\$30  |         | RMB28  |                                      | HK\$30  |  | US\$4                                       |                  | HK\$30  |  |
| <b>Card reference letter</b>   | HK\$150   |         | RMB150   |                                      | HK\$150   |  | US\$20                                      |                  | HK\$150   |  |
| <b>Over-the-counter credit card payment handling fee</b>                         | HK\$20 per transaction  |         |  |                                      |   |  |   |                  |   |  |
| <b>Management reports subscription fee (applicable to reports sent by post)</b>  | HK\$150 per annum   |         | N/A  |                                      | N/A   |  | N/A   |                  | N/A   |  |

\* For transactions effected via the Visa/Plus ATM network, the money withdrawn is converted directly into Hong Kong dollars at the daily exchange rates set by Visa plus a conversion charge. For transactions effected via other networks, the money withdrawn is converted directly into Hong Kong dollars at the daily exchange rate set by HSBC plus a conversion charge.

† This charge also applies to non-HSBC customers.

‡ This APR is calculated based on a set of assumptions as set out in the relevant guidelines as referred to in the Code of Banking Practice and the actual APR applied may be different. Corporate Card, US\$ Corporate Card and Purchasing Card are 100% charge cards requiring full payment and the APR is just for reference.

Note: Card transactions which are effected in currencies other than HK dollars (for a HK dollar card) and US dollars (for a US dollar card) will be debited to the Card Account after conversion into HK or US dollars, as appropriate, at a rate of exchange determined by reference to the exchange rate adopted by Visa/MasterCard on the date of conversion plus 0.95% (0.75% for Purchasing Card) imposed by the Bank and a fee of 1% charged by Visa/MasterCard to the Bank

## 12. ATM cards/Business debit cards/Other account cards

| Item   | Charge                 |
|--|------------------------|
| <b>Annual fee</b>  | waived                 |
| <b>Overseas ATM cash withdrawal</b> <sup>†,‡</sup> (per transaction)   |                        |
| From the HSBC Group's ATM network outside of HK  | HK\$20                 |
| From overseas networks/sites (ExpressNet or Megalink in the Philippines, Industrial and Commercial Bank of China in Guangzhou, Wells Fargo Bank in USA)      |                        |
| From UnionPay network  | HK\$50                 |
| From Visa/Plus network   | HK\$40                 |
| From MasterCard/Cirrus network   |                        |
| <b>Local ATM cash withdrawal</b>   |                        |
| From HSBC Group's ATM network in HK  | No charge              |
| From non-HSBC Group's ATM in HK (Visa/Plus or MasterCard/Cirrus network)   | HK\$25 per transaction |
| From non-HSBC Group's ATM in HK (UnionPay network)   | HK\$15 per transaction |
| <b>Card replacement fee</b>  |                        |
| (For replacement of a lost or damaged card that has been held by the customer for more than three months but less than two years. Credit cards are excluded) | HK\$50                 |
| <b>Investigation of ATM transactions incorrectly made by customer</b> (per request)  | HK\$120                |

† Surcharges of overseas local bank may be levied (if applicable).

‡ Please take notice that any withdrawal of foreign currency through overseas ATMs will not be debited from your foreign currency account (if any), but from your Hong Kong dollar account instead. Different exchange rate, and fees and charges will apply depending on the overseas ATM network that you are using. Please refer to the following information on the debit of your Hong Kong dollar account for any overseas ATM withdrawal.

- Withdrawal via Visa / PLUS ATM network - the amount of foreign currency withdrawn from the overseas ATM will be converted to Hong Kong dollar (HKD) equivalent using an exchange rate set by Visa on the transaction date; a conversion charge of 1.0% (for PLUS ATM card) / 1.95% (via Visa credit card which is linked to banking account) is applied by HSBC on such HKD amount, inclusive of the 1% to cover relevant cost imposed by Visa to the Bank. For reference exchange rate set by Visa, please visit <https://travel.visa.com/apcemea/hk/en/travel-tools.html>.
- Withdrawal via MasterCard / Cirrus network - the amount of foreign currency withdrawn from the overseas ATM is first converted into US dollar (USD) equivalent using an exchange rate set by MasterCard on the transaction date, and such USD amount is then converted to Hong Kong dollar equivalent using an exchange rate set by HSBC for the day of transaction; a conversion charge of 1.95% is applied by HSBC on the HKD amount, inclusive of the 1% to cover relevant cost imposed by MasterCard to the Bank. For reference exchange rate set by MasterCard, please visit <http://www.mastercard.com/global/currencyconversion/index.html>.

- Withdrawal via UnionPay network - the amount of foreign currency withdrawn is converted directly into HKD equivalent using an exchange rate set by UnionPay on the transaction date without conversion charges. For reference exchange rate set by UnionPay, please visit <http://www.unionpayintl.com>.

- Withdrawal via HSBC overseas ATM in designated locations\* - the amount of foreign currency withdrawn is converted directly into HKD equivalent using an exchange rate set by HSBC for the day of transaction; a conversion charge of 1% is applied by HSBC on such HKD amount. For reference exchange rate set by HSBC, please visit <https://www.hsbc.com.hk/1/2/hk/investments/mkt-info/fcy>.

Please note the reference rates displayed at the websites of respective network providers/HSBC may not precisely reflect the actual rates applied to the withdrawn amounts due to the time at which the rates are used, possible rounding differences and the exclusion of the conversion charge (if any).

For cards linked to more than one banking accounts, please note that some overseas ATMs do not allow a customer to select an account for the withdrawal and where this is the case, the account printed on your card will be used, subject to any restrictions or limitations imposed by the bank providing the overseas ATM service.

\* Applicable to HSBC Group's ATMs in the following locations (as of 31 May 2015):

Armenia, Australia, Bahrain, Bangladesh, Bermuda, Brunei, Canada, Mainland China, Egypt, India, Indonesia, Lebanon, Macau, Malaysia, Maldives, Malta, Mauritius, Oman, Philippines, Qatar, Saudi Arabia, Singapore, Sri Lanka, Taiwan (except for withdrawals via UnionPay network), UAE, UK, USA, Vietnam

Note: The above list is subject to change from time to time without prior notice.