

2019 Hong Kong Stock Trading Service Promotional Offer

Promotional Terms and Conditions

General Terms and Conditions:

1. The Hongkong and Shanghai Banking Corporation Limited, Hong Kong (and its successors and assigns) (the "Bank" or "HSBC") reserves the right to change these Promotional Terms and Conditions at any time and the offer may be withdrawn or terminated by the Bank at its discretion without prior notice. The Bank accepts no liability for any such change, withdrawal and / or termination.
2. No customer other than the Eligible Customer (as defined below) and the Bank will have any right under the Contracts (Rights of Third Parties) Ordinance to enforce or enjoy the benefit of any of the provisions of these Promotional Terms and Conditions.
3. In the event of any dispute arising out of this promotion, the decision of the Bank shall be final and conclusive.
4. All remarks and footnotes stated in the promotional materials are intended to serve as part of these Promotional Terms and Conditions. If there is any discrepancy between the remarks and footnotes and these Promotional Terms and Conditions, these Promotional Terms and Conditions shall apply and prevail.
5. The offer under this promotion is provided subject to the prevailing regulatory requirements.
6. These Promotional Terms and Conditions are governed by and construed in accordance with the laws of the Hong Kong Special Administrative Region.
7. Where there is any discrepancy or inconsistency between the Chinese and English versions of these Promotional Terms and Conditions, the English version shall apply and prevail.

Specific Terms and Conditions of 0.125% (with minimum HK\$28 for each transaction) brokerage fee offer for Hong Kong Stocks (the "Offer")

1. The Offer is effective from 15 April 2019 to 11 October 2019, both dates inclusive (the "Promotional Period").
2. The Offer is applicable to customers who successfully open a new HSBC Business investment account during the Promotional Period (the "Eligible Customers").
3. The Offer is only applicable to buy and sell transactions of HKD denominated local securities (excluding transactions made in respect of initial public offerings) effected via HSBC Business Internet Banking ("Eligible Channel") during the Promotional Period ("Eligible Transactions"). Transactions which are not effected via the Eligible Channel will not be entitled to the Offer.
4. During the Promotional Period, an Eligible Customer who conducts Eligible Transactions via the Eligible Channel will be entitled to enjoy exclusive brokerage fee as set out in the table below:

Applicable Transaction	Brokerage Fee Offer
Hong Kong Securities Buy / Sell Trade	0.125% (with minimum HK\$28 for each transaction)

For example, if an Eligible Customer has conducted the following 4 Eligible Transactions during the Promotional Period:

Trade Date	10 May 2019	23 June 2019	7 July 2019	28 October 2019
Transaction Type	Buy	Sell	Buy	Buy
Transaction Amount	HK\$80,000	HK\$20,000	HK\$200,000	HK\$300,000
Standard Brokerage Fee (0.25%)	HK\$200	HK\$100	HK\$500	HK\$750
Brokerage Fee waived (0.125%)	HK\$100	HK\$28	HK\$250	N/A (not within Eligible Period)

Brokerage fees for transaction on 23 June 2019 is below the minimum brokerage fee of HK\$28 per transaction. For this transaction, a HK\$28 minimum brokerage fee applies.



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5. Other transaction fees / charges / levy still apply. These include, without limitation, deposit transaction charges (for purchase orders only), Securities and Futures Commission of Hong Kong transaction levy, investor compensation levy, Hong Kong Exchange and Clearing Limited trading fee and stamp duty.
6. If an Eligible Customer is eligible for more than one concurrently running Hong Kong Stocks promotional offer, the customer will be entitled to one of the offers only, and the Bank reserves the right to award only the offer deemed to be of higher value to the Eligible Customers at the Bank's discretion.
7. The Offer is provided subject to prevailing regulatory requirements.

Risk disclosure:

Investment involves risk. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of securities may move up or down. Losses may be incurred as well as profits made as a result of buying and selling securities. This document does not constitute an offer for the purchase or sale of any investment products.

Making available to you any advertisements, marketing or promotional materials, market information or other information relating to a product or service shall not, by itself, constitute solicitation of the sale or recommendation of any product or service.

The information in this material does not constitute a solicitation or recommendation for making any deposit or an offer for the purchase or sale or investment in any products.

The contents of this document have not been reviewed by the Securities and Futures Commission.



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